

Continued improvement in
Group adjusted EBITA-%,
synergy savings program
completed ahead of schedule

Half-year financial report
January–June 2019

H1



Continued improvement in Group adjusted EBITA-%, synergy savings program completed ahead of schedule

Konecranes has applied IFRS 16 Leases standard since January 1, 2019. The figures for comparison period 2018 have not been restated. Please refer to note 4 for more details on the implementation of IFRS 16 standard and other significant accounting policies. Figures in brackets, unless otherwise stated, refer to the same period a year earlier.

SECOND QUARTER HIGHLIGHTS

- Order intake EUR 822.7 million (760.9), +8.1 percent (+6.9 percent on a comparable currency basis), growth driven by Business Area Port Solutions.
- Service annual agreement base value increased 5.9 percent (4.9 percent in comparable currencies) to EUR 254.4 million (240.1). Service order intake EUR 253.2 million (256.8), -1.4 percent (-3.4 percent on a comparable currency basis).
- Record-high order book EUR 1,967.8 million (1,647.5) at the end of June, +19.4 percent (+18.9 percent on a comparable currency basis)
- Sales EUR 794.0 million (772.2), +2.8 percent (+1.7 percent on a comparable currency basis), growth in all Business Areas.
- Adjusted EBITA margin 8.4 percent (7.7) and adjusted EBITA EUR 67.0 million (59.8), reflecting synergy cost saving measures.
- Operating profit EUR 38.0 million (42.0), 4.8 percent of sales (5.4), restructuring costs totaling EUR 22.9 million (8.5).
- Earnings per share (diluted) EUR 0.25 (0.28).
- Run rate synergy-saving target of EUR 140 million achieved in the second quarter with cumulative one-time restructuring costs of EUR 139 million.
- Activities for further efficiency improvements already started, having created EUR 17 million in restructuring costs by the end of June, mostly relating to our factory in Wetter, Germany.

JANUARY–JUNE 2019 HIGHLIGHTS

- Order intake EUR 1,670.8 million (1,444.0), +15.7 percent (+14.1 percent on a comparable currency basis).
- Service annual agreement base value increased 5.9 percent (4.9 percent in comparable currencies) to EUR 254.4 million (240.1). Service order intake EUR 508.7 million (495.3), +2.7 percent (+0.1 percent on a comparable currency basis).
- Sales EUR 1,552.3 million (1,445.0), +7.4 percent (+6.0 percent on a comparable currency basis), growth in all three Business Areas.
- Adjusted EBITA margin 7.4 percent (6.7) and adjusted EBITA EUR 115.4 million (97.1), reflecting synergy cost-saving measures and sales growth.
- Operating profit EUR 65.3 million (65.8), 4.2 percent of sales (4.6), restructuring costs totaling EUR 37.8 million (12.5)
- Earnings per share (diluted) EUR 0.42 (0.38)
- Free cash flow EUR 34.5 million (-25.1)
- Net debt EUR 743.5 million (641.6) and gearing 60.5 percent (52.9), the increase resulting mainly from the implementation of the new IFRS 16 standard on leases, the impact of which on net debt was approximately EUR 120 million at the end of June.

DEMAND OUTLOOK

Within the industrial customer segments, the demand environment in Europe, particularly in Germany, is showing signs of weakening. The demand environment in North America is stable and continues on a healthy level, while Asia-Pacific continues to be stable.

Global container throughput continues on a good level and the prospects for orders related to container handling remain stable overall, but there are signs of hesitation in short-term decision making among some port customers.

FINANCIAL GUIDANCE

Konecranes expects sales in full-year 2019 to increase 5–7 percent year-on-year. Konecranes expects the adjusted EBITA margin to improve in full-year 2019 compared to full-year 2018.

Key figures

	Second quarter			First half year			R12M	1-12/2018
	4-6/2019	4-6/2018	Change %	1-6/2019	1-6/2018	Change %		
Orders received, MEUR	822.7	760.9	8.1	1,670.8	1,444.0	15.7	3,317.1	3,090.3
Order book at end of period, MEUR				1,967.8	1,647.5	19.4		1,715.4
Sales total, MEUR	794.0	772.2	2.8	1,552.3	1,445.0	7.4	3,263.4	3,156.1
Adjusted EBITDA, MEUR ¹⁾	92.6	77.5	19.5	164.7	132.7	24.1	357.7	325.7
Adjusted EBITDA, % ¹⁾	11.7%	10.0%		10.6%	9.2%		11.0%	10.3%
Adjusted EBITA, MEUR ²⁾	67.0	59.8	12.0	115.4	97.1	18.9	275.4	257.1
Adjusted EBITA, % ²⁾	8.4%	7.7%		7.4%	6.7%		8.4%	8.1%
Adjusted operating profit, MEUR ¹⁾	60.9	50.5	20.6	103.0	78.3	31.7	244.4	219.6
Adjusted operating margin, % ¹⁾	7.7%	6.5%		6.6%	5.4%		7.5%	7.0%
Operating profit, MEUR	38.0	42.0	-9.6	65.3	65.8	-0.8	165.7	166.2
Operating margin, %	4.8%	5.4%		4.2%	4.6%		5.1%	5.3%
Profit before taxes, MEUR	27.9	31.4	-11.0	46.2	42.8	7.9	142.1	138.7
Net profit for the period, MEUR	20.1	22.4	-10.1	33.3	30.6	8.6	101.0	98.3
Earnings per share, basic, EUR	0.25	0.28	-10.9	0.42	0.38	8.4	1.32	1.29
Earnings per share, diluted, EUR	0.25	0.28	-10.9	0.42	0.38	8.4	1.32	1.29
Interest-bearing net debt/Equity, %				60.5%	52.9%			42.5%
Net debt/Adjusted EBITDA, R12M ¹⁾				2.0	2.1			1.7
Return on capital employed, %							7.8%	7.9%
Adjusted return on capital employed, % ³⁾							13.1%	12.5%
Free cash flow, MEUR	6.5	-22.9		34.5	-25.1		132.7	73.1
Average number of personnel during the period				16,035	16,265	-1.4		16,247

¹⁾ Excluding adjustments, see also note 11 in the summary financial statements

²⁾ Excluding adjustments and purchase price allocation amortization, see also note 11 in the summary financial statements

³⁾ ROCE excluding adjustments, see also note 11 in the summary financial statements

President and CEO Panu Routila:

“The second quarter marked a key milestone in the integration of Terex MHPS. We reached the target of EUR 140 million in run-rate cost synergies, six months ahead of our original plan. The related restructuring costs landed at EUR 139 million, in line with our guidance, and the restructuring-related CAPEX at EUR 15 million, which is clearly below our earlier estimate of EUR 30 million. This completes the synergy savings program, which started at the beginning of 2017.

While the original synergy savings program has come to an end, we continue to drive further efficiency improvements. Some of these activities are already ongoing, having so far created approximately EUR 17 million in restructuring costs. We expect the annual savings to equal the related restructuring costs, and we expect these to benefit our P&L from Q4 onwards, with a full bottom-line impact by mid-2021.

The majority of the above-mentioned ongoing efficiency improvements relate to our factories in Wetter and Vernouillet. We made good progress at both sites in Q2: In Vernouillet, we have now reached an agreement with local employee representatives on the closing of the factory in 2020. In Wetter, we expect a significant part of the planned headcount reductions to take place during the second half of 2019.

Turning to the result, Group adjusted EBITA increased to EUR 67 million in Q2, up by 12 percent year-on-year. The Group adjusted EBITA margin improved year-on-year by 0.7 pp to 8.4 percent, mainly due to Business Area Service, where the adjusted EBITA margin increased 1.6 pp to 16.1 percent. We have improved the Group's adjusted profitability consistently throughout the integration period and expect the margin expansion to continue going forward. In full-year 2019 the rate of improvement will be slightly lower than in the past couple of years, primarily due to two reasons.

First, despite having reached the agreements in both Wetter and Vernouillet, the ongoing reductions are likely to impact our output and profitability until the end of 2019. This will weigh on our sales and profitability mainly in Business Area Industrial Equipment, but also in Business Area Service.

Second, the global macroeconomic environment showed signs of deterioration as the second quarter progressed. The Group's comparable order growth was approximately 7 percent year-on-year in Q2, driven by Business Area Port Solutions. On the industrial side, however, weakening PMIs and continued uncertainty in the global economy began to impact our customers' investment appetite, especially in EMEA – and Germany in particular. This will affect both our operating leverage as well as mix, primarily within Business Area Industrial Equipment.

In Industrial Equipment, total external orders declined year-on-year in Q2, mainly due to lower order intake for components globally. This will impact our mix in the coming quarters. In addition, order intake for standard cranes declined primarily in EMEA, where order intake was particularly low in Germany. However, order intake for process cranes continued strong in the second quarter. Furthermore, we continued to record solid order growth for standard cranes in the Americas.

In Business Area Service, on a comparable currency basis, the annual value of the agreement base grew in Q2 by nearly 5 percent year-on-year, showing the success of our strategy execution. However, the overall order intake declined year-on-year as orders for modernization projects fell across all regions, particularly in EMEA. Order intake excluding modernizations grew both in the Americas and APAC but was approximately flat in EMEA.

We expect the order intake of Service to return to a growth path in Q3, but the lower level of modernization projects will make it challenging to accelerate our comparable currency order growth rate from 2018. The full-year sales growth with comparable currencies is expected to outpace the growth rate recorded last year. Moreover, the long-term growth opportunity in Service following the acquisition of MHPS has not changed.

In Business Area Port Solutions, the prospects for orders remain stable, despite hesitation in short-term decision making among some of our customers. In Q2, the order intake growth in Port Solutions was over 30 percent year-over-year, thanks to good order intake across several product categories.

We remain committed to reaching our post integration target of 11 percent Group adjusted EBITA margin. However, given that the macroeconomic uncertainty is likely to be a headwind to us also in the coming quarters, it can become a challenge to reach the target already in 2020. While the margin performance of Service and Port Solutions has been well in line with our expectations, we are behind our targeted profitability in Industrial Equipment. Furthermore, weakening mix as a result of lower relative share of components will weigh on the adjusted EBITA margin of Industrial Equipment next year. Consequently, we will continue to drive further efficiency improvements in Industrial Equipment and remain confident in our ability to further improve the profitability of each Business Area.”

Konecranes Plc's half-year financial report January–June 2019

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Note: Unless otherwise stated, the figures in brackets in the sections below refer to the same period in the previous year.

MARKET REVIEW

Activity in the world's manufacturing sector, according to the aggregated J.P.Morgan Global Manufacturing Purchasing Managers' Index (PMI), weakened throughout the first half of 2019. The PMI fell below 50.0 mark in May and continued to weaken in June. In the second quarter, the operating conditions deteriorated in investment goods industries.

In the Eurozone, the manufacturing operating conditions weakened during the first half of the year, and the PMI has remained below the 50.0 mark since February. The investment goods sector was one of the two sectors driving the weakening PMI. In the end of the second quarter, operating conditions were generally weak across the region, Germany remaining the weakest-performing nation. Greece, France and Netherlands were the top performers of the region with over 50.0 PMI readings. Also, the Euro area's capacity utilization rate has decreased. Outside the Euro area, the UK manufacturing PMI fell below 50.0 after the first quarter improvement, and in June the PMI reading was the lowest in over six years reflecting Brexit uncertainty.

In the US, the manufacturing sector's operating conditions weakened in the second quarter, yet the PMI remained above the 50.0 mark signaling growth. Thus, the activity in the US manufacturing sector remains clearly better compared to the Eurozone. The US manufacturing capacity utilization rate also declined in the first half of the year, though improved in June.

As for the emerging markets, China's manufacturing sector ended the second quarter by taking a turn into the contraction territory, as the PMI fell below the 50.0 mark for the first time in four months reflecting the trade tensions. Also Russia's manufacturing PMI fell below the 50.0 mark in the

end of the second quarter, after picking up in the end of the first-quarter. In Brazil and India, manufacturing operating conditions improved throughout the first half of the year, even though the growth rate slowed down in the second quarter.

After the decline in February, RWI/ISL global container throughput index recovered close to the record level in the second quarter. In May 2019, global container throughput increased by approximately 3 percent year-over-year.

Regarding raw material prices at the end of second quarter, both steel and copper price remained below the previous year's level. The average EUR/USD exchange rate was approximately 7 percent lower compared to the year-ago period.

ORDERS RECEIVED

In the second quarter, orders received totaled EUR 822.7 million (760.9), representing an increase of 8.1 percent. On a comparable currency basis, order intake increased 6.9 percent. Orders received grew in all regions.

In Service, orders received decreased 1.4 percent on a reported basis and 3.4 percent on a comparable currency basis. In Industrial Equipment, orders decreased 2.5 percent on a reported basis and 3.9 percent on a comparable currency basis. External orders in Industrial Equipment decreased 1.9 percent on a reported basis and 3.4 percent on a comparable currency basis. In Port Solutions, order intake increased 31.8 percent on a reported basis and 32.1 percent on a comparable currency basis.

Orders received in January–June totaled EUR 1,670.8 million (1,444.0), representing an increase of 15.7 percent. On a comparable currency basis, order intake increased 14.1 percent. Orders received increased in all three regions.

Service order intake grew 2.7 percent. On a comparable currency basis, order intake in Service increased 0.1 percent. In Industrial Equipment, orders increased 6.7 percent on a reported basis and 5.1 percent on a comparable currency basis. Industrial Equipment external orders grew 7.5 percent, 5.7 percent on a comparable currency basis. Port Solutions orders increased 38.7 percent. On a comparable currency basis, Ports Solutions order intake grew 39.1 percent.

ORDERS RECEIVED AND NET SALES, MEUR

	4-6/ 2019	4-6/ 2018	Change percent	Change % at comparable currency rates	1-6/ 2019	1-6/ 2018	Change percent	Change % at comparable currency rates	1-12/2018
Orders received, MEUR	822.7	760.9	8.1	6.9	1,670.8	1,444.0	15.7	14.1	3,090.3
Net sales, MEUR	794.0	772.2	2.8	1.7	1,552.3	1,445.0	7.4	6.0	3,156.1

ORDER BOOK

At the end of June, the value of the order book totaled EUR 1,967.8 million (1,647.5), which was 19.4 percent higher compared to previous year. On a comparable currency basis, the order book increased 18.9 percent. The order book increased 15.5 percent in Industrial Equipment and 27.9 percent in Port Solutions but decreased 0.4 percent in Service.

SALES

In the second quarter, Group sales increased 2.8 percent to EUR 794.0 million (772.2). On a comparable currency basis, sales increased 1.7 percent. Sales increased 5.3 percent in Service, 2.9 percent in Industrial Equipment and 1.8 percent in Port Solutions. Industrial Equipment external sales increased 1.8 percent.

In January–June, Group sales totaled EUR 1,552.3 million (1,445.0), representing an increase of 7.4 percent. On a comparable currency basis, sales increased 6.0 percent. Sales increased 8.3 percent in Service, 6.4 in Industrial Equipment and 10.3 percent Port Solutions. In Industrial Equipment external sales increased 3.9 percent.

At the end of June, the regional breakdown of sales, calculated on a rolling 12-month basis, was as follows: EMEA 50 (54), Americas 34 (31) and APAC 16 (16) percent.

FINANCIAL RESULT

In the second quarter, the Group adjusted EBITA increased to EUR 67.0 million (59.8). The adjusted EBITA margin improved to 8.4 percent (7.7). The adjusted EBITA margin in Service improved to 16.1 percent (14.5) and in Industrial Equipment to 2.9 percent (2.3) but remained flat in Port Solutions totaling 7.9 percent (7.9). The improvement in the Group adjusted EBITA was mainly attributable to synergy cost saving measures. Gross margin improved on a year-over-year basis.

In January–June, the Group adjusted EBITA increased to EUR 115.4 million (97.1). The adjusted EBITA margin improved to 7.4 percent (6.7). The adjusted EBITA margin in Service improved to 15.9 percent (13.6) and in Port Solutions

to 6.2 percent (5.7) but decreased in Industrial Equipment to 1.6 percent (2.5). The improvement in the Group adjusted EBITA was mainly attributable to synergy cost saving measures, as well as sales growth.

In January–June, the consolidated adjusted operating profit increased to EUR 103.0 million (78.3). The adjusted operating margin improved to 6.6 percent (5.4).

The consolidated operating profit in January–June totaled EUR 65.3 million (65.8). The operating profit includes adjustments of EUR 37.8 million (12.5), which comprises restructuring costs. The operating margin in Service rose to 14.9 percent (11.9) and in Port Solutions to 5.8 percent (4.6) but decreased in Industrial Equipment to -4.2 percent (0.7).

In January–June, depreciation and impairments totaled EUR 61.6 million (54.4). The amortization arising from the purchase price allocations for acquisitions represented EUR 12.3 million (18.8) of the depreciation and impairments.

In January–June, the share of the result in associated companies and joint ventures was EUR -1.1 million (-1.4).

In January–June, financial income and expenses totaled EUR -17.9 million (-21.5). Net interest expenses accounted for EUR 11.0 million (8.6) of the sum and the remainder was mainly attributable to realized and unrealized exchange rate differences related to the hedging of future cash flows, which are not included in the hedge accounting.

January–June profit before taxes was EUR 46.2 million (42.8).

Income taxes in January–June were EUR -12.9 million (-12.2). The Group's effective tax rate was 28.0 percent (28.5).

January–June net profit was EUR 33.3 million (30.6).

In January–June, the basic earnings per share were EUR 0.42 (0.38) and the diluted earnings per share were EUR 0.42 (0.38).

On a rolling 12-month basis, the return on capital employed was 7.8 percent (5.9) and the return on equity 8.3 percent (3.9). The adjusted return on capital employed was 13.1 percent (11.4).

BALANCE SHEET

At the end of June, the consolidated balance sheet amounted to EUR 3,684.8 million (3,515.8). The total equity at the end of the reporting period was EUR 1,228.8 million (1,213.5) or EUR 15.36 per share (15.11). The total equity attributable to the equity holders of the parent company was EUR 1,210.5 million (1,190.6).

Net working capital totaled EUR 466.4 million (405.9). Sequentially, net working capital (excluding the dividend payable at the end of March) increased by EUR 41.6 million. The sequential increase in net working capital resulted mainly from the increase in inventories.

CASH FLOW AND FINANCING

Net cash from operating activities in January–June was EUR 42.8 million (-9.1). Cash flow before financing activities was EUR 33.8 million (-24.0), which included a cash inflow of EUR 12.6 million (2.1) related to sale of property, plant and equipment, and a cash outflow of EUR 20.9 million (18.1) related to capital expenditure.

At the end of June, interest-bearing net debt was EUR 743.5 million (641.6). Net debt increased mainly following the implementation of the new IFRS 16 Leases standard. The equity to asset ratio was 37.2 percent (38.1) and the gearing 60.5 percent (52.9).

At the end of June, cash and cash equivalents amounted to EUR 172.1 million (195.1). None of the Group's committed EUR 400 million back-up financing facility was in use at the end of the period.

In April 2019, Konecranes paid dividends, amounting to EUR 94.6 million or EUR 1.20 per share, to its shareholders.

CAPITAL EXPENDITURE

Capital expenditure in January–June, excluding acquisitions and joint arrangements, amounted to EUR 21.7 million (19.2). The amount consisted mainly of investments in machinery and equipment, office equipment and information technology.

ACQUISITIONS AND DIVESTMENTS

In January–June, the capital expenditure for acquisitions and joint arrangements was EUR 0.7 million (0.0).

In January 2019, Konecranes acquired a small service business from MSAURförderteknik GmbH and paid EUR 0.7 million for the acquired assets.

PERSONNEL

In January–June, the Group had an average of 16,035 employees (16,265). On June 30, the number of personnel was 16,058 (16,240). During January–June, the Group's personnel decreased by 19 people net.

At the end of June, the number of personnel by Business Area was as follows: Service 7,563 employees (7,252), Industrial Equipment 5,537 employees (5,829), Port Solutions 2,864 employees (3,069) and Group staff 94 (90).

The Group had 10,028 employees (9,902) working in EMEA, 3,237 (3,139) in the Americas and 2,793 (3,199) in APAC.

BUSINESS AREAS**SERVICE**

	4-6/ 2019	4-6/ 2018	Change percent	Change % at comparable currency rates	1-6/ 2019	1-6/ 2018	Change percent	Change % at comparable currency rates	1-12/2018
Orders received, MEUR	253.2	256.8	-1.4	-3.4	508.7	495.3	2.7	0.1	986.5
Order book, MEUR	236.8	237.8	-0.4	-1.6	236.8	237.8	-0.4	-1.6	214.3
Agreement base value, MEUR	254.4	240.1	5.9	4.9	254.4	240.1	5.9	4.9	243.9
Net sales, MEUR	308.9	293.3	5.3	3.0	606.0	559.7	8.3	5.6	1,192.5
Adjusted EBITA, MEUR ¹⁾	49.7	42.4	17.2		96.5	76.3	26.5		180.0
Adjusted EBITA, % ¹⁾	16.1%	14.5%			15.9%	13.6%			15.1%
Purchase price allocation amortization, MEUR	-2.6	-3.1	-15.9		-5.3	-6.3	-16.5		-12.5
Adjustments, MEUR	-0.8	-1.5			-1.2	-3.1			-4.8
Operating profit (EBIT), MEUR	46.3	37.8	22.4		90.0	66.8	34.6		162.8
Operating profit (EBIT), %	15.0%	12.9%			14.9%	11.9%			13.6%
Personnel at the end of period	7,563	7,252	4.3		7,563	7,252	4.3		7,372

¹⁾ Excluding adjustments and purchase price allocation amortization. See also note 11 in the summary financial statements.

Operational highlights in Q2:

- The integration of Demag and Konecranes Service organizations in Germany under one legal entity was completed in Q2. The target is to have the entire German service organization using oneKonecranes processes and systems by the end of 2019.
- Digital transformation continues according to plan. In Q2, Poland, Hungary and South Africa went live on oneKonecranes processes and systems; preparations are proceeding in other countries. Target is to have 90 percent oneKonecranes coverage by the end of 2019.

In the second quarter, Service orders received decreased 1.4 percent to EUR 253.2 million (256.8). On a comparable currency basis, the orders received decreased 3.4 percent. Field service orders decreased while parts orders increased. Order intake decreased in EMEA but increased in Americas and APAC. Order intake for modernization projects fell across all regions, particularly in EMEA. Order intake excluding modernizations grew both in the Americas and APAC but was approximately flat in EMEA.

The order book decreased 0.4 percent to EUR 236.8 million (237.8). On a comparable currency basis, the order book decreased 1.6 percent.

Sales increased 5.3 percent to EUR 308.9 million (293.3). On a comparable currency basis, sales increased 3.0 percent. Sales increased in all three regions. Parts sales growth outperformed field service growth.

The second-quarter adjusted EBITA was EUR 49.7 million (42.4) and the adjusted EBITA margin 16.1 percent (14.5). The improvement in the adjusted EBITA was mainly attributable to sales growth and synergy cost savings. Gross margin increased on a year-on-year basis. The operating profit was EUR 46.3 million (37.8) and the operating margin 15.0 percent (12.9).

The annual value of the agreement base increased 5.9 percent year-on-year to EUR 254.4 million (240.1). On a comparable currency basis, the annual value of the agreement base increased 4.9 percent. Sequentially, the annual value of the agreement base increased 0.5 percent on a reported basis and 1.4 percent on a comparable currency basis.

In January–June, orders received totaled EUR 508.7 million (495.3), corresponding to an increase of 2.7 percent. On a comparable currency basis, orders received increased 0.1 percent.

Sales increased 8.3 percent to EUR 606.0 million (559.7). On a comparable currency basis, sales increased 5.6 percent. Sales of parts outperformed field service sales. Sales increased in all three regions.

The adjusted EBITA was EUR 96.5 million (76.3) and the adjusted EBITA margin was 15.9 percent (13.6). The improvement in the adjusted EBITA margin was mainly attributable to sales growth and synergy cost savings. The operating profit was EUR 90.0 million (66.8) and the operating margin 14.9 percent (11.9).

INDUSTRIAL EQUIPMENT

	4-6/ 2019	4-6/ 2018	Change percent	Change % at comparable currency rates	1-6/ 2019	1-6/ 2018	Change percent	Change % at comparable currency rates	1-12/2018
Orders received, MEUR	330.0	338.6	-2.5	-3.9	651.2	610.2	6.7	5.1	1,248.9
of which external, MEUR	281.0	286.6	-1.9	-3.4	557.3	518.4	7.5	5.7	1,065.5
Order book, MEUR	668.5	579.0	15.5	14.5	668.5	579.0	15.5	14.5	590.6
Net sales, MEUR	293.2	285.0	2.9	1.7	567.7	533.6	6.4	5.0	1,150.9
of which external, MEUR	253.6	249.1	1.8	0.7	487.5	469.2	3.9	2.5	1,009.2
Adjusted EBITA, MEUR ¹⁾	8.5	6.5	30.5		9.3	13.2	-29.0		42.6
Adjusted EBITA, % ¹⁾	2.9%	2.3%			1.6%	2.5%			3.7%
Purchase price allocation amortization, MEUR	-1.7	-3.6	-52.9		-3.4	-7.3	-52.9		-14.5
Adjustments, MEUR	-21.6	-2.0			-29.8	-2.3			-12.9
Operating profit (EBIT), MEUR	-14.8	0.9	-1746.0		-23.9	3.6	-765.9		15.1
Operating profit (EBIT), %	-5.1%	0.3%			-4.2%	0.7%			1.3%
Personnel at the end of period	5,537	5,829	-5.0		5,537	5,829	-5.0		5,782

¹⁾ Excluding adjustments and purchase price allocation amortization. See also note 11 in the summary financial statements.

Operational highlights in Q2:

- Strong pulp and paper industry demand continued in Q2, including an important order in the US for two large 60-meter span pulp mill woodyard cranes. The cranes will be used 24/7 and feature our unique remote operating capabilities enabling safe and convenient operation from a plant control room. The cranes are also equipped with the latest safety and productivity enhancing features such as target positioning, software for the inventory management system and yourKonecranes customer portal services.
- Agreement reached with local employee representatives in Vernouillet on the closing of the factory in 2020.

In the second quarter, Industrial Equipment orders received totaled EUR 330.0 million (338.6), corresponding to a decrease of 2.5 percent. On a comparable currency basis, orders received decreased 3.9 percent. External orders decreased 1.9 percent on a reported basis and 3.4 percent on a comparable currency basis. The decrease was driven by components and standard cranes while process crane orders received increased in all three regions. Standard crane orders increased in the Americas but decreased in EMEA and APAC.

The order book increased 15.5 percent to EUR 668.5 million (579.0). On a comparable currency basis, the order book increased 14.5 percent.

Sales increased 2.9 percent to EUR 293.2 million (285.0). On a comparable currency basis, sales increased 1.7 per-

cent. External sales increased 1.8 percent on a reported basis and 0.7 percent on a comparable currency basis.

The second-quarter adjusted EBITA was EUR 8.5 million (6.5) and the adjusted EBITA margin 2.9 percent (2.3). The increase in the adjusted EBITA and gross margin was mainly attributable to synergy cost savings. Operating profit was EUR -14.8 million (0.9) and the operating margin -5.1 percent (0.3). The decrease in EBIT is primarily due to restructuring costs.

In January–June orders received totaled EUR 651.2 million (610.2), corresponding to an increase of 6.7 percent. On a comparable currency basis, orders received increased 5.1 percent. External orders received increased 7.5 percent on a reported basis and 5.7 percent on a comparable currency basis. Order intake increased in standard cranes and process cranes but decreased in components.

Sales increased 6.4 percent to EUR 567.7 million (533.6). On a comparable currency basis, sales increased 5.0 percent. External sales increased 3.9 percent on a reported basis and 2.5 percent on a comparable currency basis.

The adjusted EBITA was EUR 9.3 million (13.2) and the adjusted EBITA margin 1.6 percent (2.5). The decrease in the adjusted EBITA margin was mainly attributable to temporary operational costs in supply operations due to ongoing integration work, as well as tariff costs. The operating profit was EUR -23.9 million (3.6) and the operating margin -4.2 percent (0.7).

PORT SOLUTIONS

	4-6/ 2019	4-6/ 2018	Change percent	Change % at comparable currency rates	1-6/ 2019	1-6/ 2018	Change percent	Change % at comparable currency rates	1-12/2018
Orders received, MEUR	304.0	230.7	31.8	32.1	633.8	456.9	38.7	39.1	1,096.0
Order book, MEUR	1,062.5	830.7	27.9	28.0	1,062.5	830.7	27.9	28.0	910.5
Net sales, MEUR	248.0	243.7	1.8	2.0	489.8	444.2	10.3	10.3	1,012.9
of which service, MEUR	45.1	46.5	-3.1	-4.0	91.7	87.3	5.0	3.9	178.3
Adjusted EBITA, MEUR ¹⁾	19.5	19.3	1.0		30.2	25.5	18.2		71.3
Adjusted EBITA, % ¹⁾	7.9%	7.9%			6.2%	5.7%			7.0%
Purchase price allocation amortization, MEUR	-1.8	-2.6	-30.0		-3.7	-5.2	-30.0		-10.4
Adjustments, MEUR	1.8	0.4			1.8	0.0			-20.9
Operating profit (EBIT), MEUR	19.5	17.1	14.2		28.3	20.2	39.8		40.0
Operating profit (EBIT), %	7.9%	7.0%			5.8%	4.6%			4.0%
Personnel at the end of period	2,864	3,069	-6.7		2,864	3,069	-6.7		2,830

¹⁾ Excluding adjustments and purchase price allocation amortization. See also note 11 in the summary financial statements.

Operational highlights in Q2:

- The last shipment of Automated Stacking Cranes (ASC) delivered to Virginia International Gateway in the US Port of Virginia successfully and on time, demonstrating Konecranes' delivery expertise. Deliveries to Norfolk International Terminals in the Port of Virginia continue also on schedule.
- The 2,000th Konecranes Gottwald Mobile Harbor Crane delivered to the Ership terminal in the Mediterranean port of Cartagena in South Eastern Spain. Konecranes invented the Mobile Harbor Crane 63 years ago and in total Konecranes Gottwald Mobile Harbor Cranes have been sold to more than 100 countries.

In the second quarter, Port Solutions orders received totaled EUR 304.0 million (230.7), representing an increase of 31.8 percent. On a comparable currency basis, orders received increased 32.1 percent. Orders grew in EMEA and the APAC but fell in Americas.

The order book increased 27.9 percent to EUR 1,062.5 million (830.7). On a comparable currency basis, the order book increased 28.0 percent.

Sales increased 1.8 percent to EUR 248.0 million (243.7). On a comparable currency basis, sales increased 2.0 percent.

The second-quarter adjusted EBITA was EUR 19.5 million (19.3) and the adjusted EBITA margin 7.9 percent (7.9). Gross margin decreased on a year-on-year basis mainly due to sales mix. Operating profit was EUR 19.5 million (17.1) and the operating margin 7.9 percent (7.0).

In January–June, orders received totaled EUR 633.8 million (456.9), corresponding to an increase of 38.7 percent. On a comparable currency basis, orders received increased 39.1 percent.

Sales increased 10.3 percent to EUR 489.8 million (444.2). On a comparable currency basis, sales increased 10.3 percent.

The adjusted EBITA was EUR 30.2 million (25.5) and the adjusted EBITA margin 6.2 percent (5.7). Gross margin declined on a year-on-year basis mainly due to sales mix. The improvement in the adjusted EBITA margin was mainly attributable to synergy cost savings. Operating profit was EUR 28.3 million (20.2) and the operating margin 5.8 percent (4.6).

Group overheads

In the second quarter, the adjusted unallocated Group overhead costs and eliminations were EUR 10.7 million (8.5), representing 1.4 percent of sales (1.1).

In the second quarter, the unallocated Group overhead costs and eliminations were EUR 13.1 million (13.8), representing 2.4 percent of sales (1.8). These included restructuring costs of EUR 2.3 million (5.4).

In January–June, the adjusted unallocated Group overhead costs and eliminations were EUR 20.6 million (17.9), representing 1.3 percent of sales (1.2).

In January–June, the unallocated Group overhead costs and eliminations were EUR 29.1 million (24.9), representing 1.9 percent of sales (1.7). These included restructuring costs of EUR 8.5 million (7.0).

ADMINISTRATION

Decisions of the Annual General Meeting

The Annual General Meeting of Konecranes Plc was held on Thursday March 28, 2019. The meeting approved the Company's annual accounts for the fiscal year 2018, discharged the members of the Board of Directors and CEO from liability, and approved all proposals made by the Board of Directors and its committees to the AGM.

The AGM approved the Board's proposal that a dividend of EUR 1.20 per share is paid from the distributable assets of the parent company.

The AGM confirmed the annual remuneration payable to the members of the Board for the term until the closing of the Annual General Meeting in 2020 as follows: Chairman of the Board EUR 140,000, Vice Chairman of the Board EUR 100,000, and other Board Members EUR 70,000. In case the term of office of a Board member ends before the closing of the Annual General Meeting in 2020, he or she is entitled to the prorated amount of the annual remuneration calculated on the basis of his or her actual term in office. In addition, the Chairman of the Board, the Vice Chairman of the Board, and other Board members are entitled to a compensation of EUR 1,500 per attended Board committee meeting. The Chairman of the Audit Committee of the Board of Directors is, however, entitled to a compensation of EUR 3,000 per attended Audit Committee meeting. No remuneration will be paid to Board members employed by the Company. Travel expenses will be compensated against receipts.

The AGM approved the proposal of the Nomination Committee that the number of members of the Board of Directors is eight (8). Mr. Ole Johansson, Ms. Janina Kugel, Mr. Bertel Langenskiöld, Mr. Ulf Liljedahl, Mr. Per Vegard Nerseth, Mr. Anders Nielsen, Ms. Päivi Rekonen and Mr. Christoph Vitzthum were re-elected for a term of office ending at the closing of the Annual General Meeting in 2020.

The AGM re-elected Ernst & Young Oy as the Company's auditor for the year ending on December 31, 2019.

The AGM decided to establish a permanent Shareholders' Nomination Board to prepare proposals to the Annual General Meeting, and, if necessary, to an Extraordinary General Meeting, for the election and remuneration of the members of the Board of Directors and to identify potential Board member candidates. The AGM further adopted the Charter of the Shareholders' Nomination Board. According to the decision of the AGM, the Shareholders' Nomination Board comprises one member appointed by each of the four largest shareholders of the Company. The Chairman of the Company's Board of Directors serves as an expert in the Nomination Board without being a member. The shareholders entitled to appoint a member are determined on the basis of the shareholders' register of the Company maintained by Euroclear Finland Ltd. on 31 August each year. If a shareholder who has an obligation under the Finnish Securities Market Act to take holdings of shares e.g. in several funds or group companies into account when disclosing changes in share ownership or who holds nominee registered shares makes a written request to the Chairman of the Board of Directors no later than on 30 August, such holdings of the shareholder will be taken into account when determining the appointment right. Should a shareholder not wish to use his/her appointment right, the right transfers to the next largest shareholder who would otherwise not have an appointment right. The member appointed by a shareholder shall resign from the Nomination Board, if the shareholder concerned later transfers more than half of the shares he/she held on 31 August that entitled him/her to appoint a member and as a result thereof is no longer amongst the Company's ten largest shareholders. The right to appoint a member to replace the resigned member shall be offered to the shareholder who, immediately after the settlement of the relevant share transfer, is the largest holder of shares who has not yet appointed a member to the Nomination Board. The members of the Nomination Board shall not be entitled to any remuneration from the Company on the basis of their membership. The travel expenses of the members will be compensated against receipt. The Nomination Board may, at the Company's approved expense, make use of outside experts to identify and evaluate potential new candidates to the Board of Directors. The Nomination Board is established until a General Meeting of the Company decides otherwise. The members shall be nominated annually and their term of office shall end when new members are nominated to replace them.

The AGM authorized the Board of Directors to decide on the repurchase of the Company's own and/or on the acceptance as pledge of the Company's own shares. The number of own shares to be repurchased and/or accepted as pledge based on this authorization shall not exceed 7,500,000

shares in total, which corresponds to approximately 9.5 percent of all of the shares in the Company. However, the Company together with its subsidiaries cannot at any moment own and/or hold as pledge more than 10 percent of all the shares in the Company. Only the unrestricted equity of the Company can be used to repurchase own shares on the basis of the authorization. Own shares can be repurchased at a price formed in public trading on the date of the repurchase or otherwise at a price formed on the market. The Board of Directors decides how own shares will be repurchased and/or accepted as pledge. Own shares can be repurchased using, inter alia, derivatives. Own shares can be repurchased otherwise than in proportion to the shareholdings of the shareholders (directed repurchase). Own shares can be repurchased and/or accepted as pledge to limit the dilutive effects of share issues carried out in connection with possible acquisitions, to develop the Company's capital structure, to be transferred for financing or realization of possible acquisitions, investments or other arrangements belonging to the Company's business, to pay remuneration to Board members, to be used in incentive arrangements or to be cancelled, provided that the repurchase and/or acceptance as pledge is in the interest of the Company and its shareholders. The authorization is effective until the end of the next Annual General Meeting, however no longer than until 28 September 2020.

The AGM authorized the Board of Directors to decide on the issuance of shares, as well as the issuance of special rights entitling to shares referred to in chapter 10, section 1 of the Finnish Companies Act. The number of shares to be issued based on this authorization shall not exceed 7,500,000 shares, which corresponds to approximately 9.5 percent of all of the shares in the Company. The Board of Directors decides on all the conditions of the issuance of shares and of special rights entitling to shares. The issuance of shares and of special rights entitling to shares may be carried out in deviation from the shareholders' pre-emptive rights (directed issue). The authorization can also be used for incentive arrangements, however, not more than 1,000,000 shares in total together with the authorization in the next item. The authorization is effective until the end of the next Annual General Meeting, however no longer than until September 28, 2020. However, the authorization for incentive arrangements is valid until March 28, 2024. This authorization revokes the authorization for incentive arrangements given by the Annual General Meeting 2018.

The AGM authorized the Board of Directors to decide on the transfer of the Company's own shares. The authorization

is limited to a maximum of 7,500,000 shares, which corresponds to approximately 9.5 percent of all the shares in the Company. The Board of Directors decides on all the conditions of the transfer of own shares. The transfer of shares may be carried out in deviation from the shareholders' pre-emptive rights (directed issue). The Board of Directors can also use this authorization to grant special rights concerning the Company's own shares, referred to in Chapter 10 of the Companies Act. The authorization can also be used for incentive arrangements, however, not more than 1,350,000 shares in total together with the authorization in the previous item. This authorization is effective until the next Annual General Meeting of Shareholders, however no longer than until September 28, 2020. However, the authorization for incentive arrangements is valid until March 28, 2024. This authorization revokes the authorization for incentive arrangements given by the Annual General Meeting 2018.

The AGM authorized the Board of Directors to decide on a directed share issue without payment needed for the continuation of the Share Savings Plan that the Annual General Meeting 2012 decided to launch. The AGM authorized the Board to decide on the issue of new shares or on the transfer of own shares held by the Company to such participants of an Employee Share Savings Plan who, according to the terms and conditions of the Plan, are entitled to receive free shares, as well as to decide on the share issue without payment also to the Company itself. The authorization includes a right, within the scope of this Plan, to transfer own shares currently held by the Company, which have earlier been limited to other purposes than incentive plans. The number of new shares to be issued or own shares held by the Company to be transferred may in the aggregate amount to a maximum total of 500,000 shares, which corresponds to approximately 0.6 percent of all of the Company's shares. The Board of Directors is entitled to decide on other matters concerning the share issue. The authorization concerning the share issue is valid until March 28, 2024. This authorization is in addition to the authorizations in the previous items. This authorization replaces the authorization for the Share Savings Plan given by the Annual General Meeting 2018.

The AGM authorized the Board of Directors to decide on donations in the aggregate maximum amount of EUR 200,000 to be given to universities, institutions of higher education or to other non-profit or similar purposes. The donations can be made in one or more instalments. The Board of Directors may decide on the beneficiaries and the amount of each donation. The authorization shall be in force until the closing of the next Annual General Meeting.

Board of Directors' organizing meeting

In the first meeting of the Board of Directors of Konecranes Plc after the Annual General Meeting the Board of Directors elected Mr. Christoph Vitzthum Chairman of the Board and Mr. Ole Johansson Vice Chairman of the Board.

The Board of Directors has an Audit Committee and a Human Resources Committee.

Ulf Liljedahl was elected Chairman of the Audit Committee, and Ole Johansson, Per Vegard Nerseth and Päivi Rekonen as Committee members. Bertel Langenskiöld was elected Chairman of the Human Resources Committee, and Janina Kugel, Anders Nielsen and Christoph Vitzthum as Committee members.

Ms. Janina Kugel, Mr. Bertel Langenskiöld, Mr. Ulf Liljedahl, Mr. Per Vegard Nerseth, Mr. Anders Nielsen, Ms. Päivi Rekonen and Mr. Christoph Vitzthum were deemed to be independent of the company and any significant shareholders. While Mr. Ole Johansson was deemed to be independent of the company, he was deemed to be dependent of significant shareholders of the Company based on his position as Chairman of the Board of Directors of Hartwall Capital Oy Ab at the time of the organizing meeting. Since May 3, 2019 Ole Johansson has also been deemed to be independent of significant shareholders of the Company.

**PERFORMANCE SHARE PLAN
CRITERIA 2019–2021**

On March 28, 2019, Konecranes announced that the Board of Directors had resolved that the performance criteria for the performance period 2019–2021 under the Company's Performance Share Plan (the "Plan") are the cumulative adjusted Earnings per Share (EPS) and the cumulative annual growth rate (CAGR) for Sales of the financial years 2019–2021. Adjustments to the EPS include defined restructuring costs, purchase price allocation amortization and certain other unusual items. The Board of Directors has also resolved on certain technical amendments to the terms and conditions of the Plan.

The target group of the Plan for the performance period 2019–2021 consists of a maximum of 200 key employees

of the Konecranes group. The rewards to be paid on the basis of the performance period 2019–2021 correspond to the value of a maximum total of 670,000 Konecranes Plc shares. If the target determined by the Board of Directors is attained, the reward pay-out may be half of the maximum reward. The maximum reward pay-out requires that the target is clearly exceeded.

The Annual General Meeting of Shareholders held on March 28, 2019 authorized the Board of Directors to decide on the issue of shares or the transfer of treasury shares needed for the implementation of the Plan.

The launch and essential terms and conditions of the Plan have been published in a stock exchange release on June 16, 2017.

EMPLOYEE SHARE SAVINGS PLAN

On February 18, 2019, Konecranes announced that the Board of Directors had decided to launch a new Plan Period relating to the Employee Share Savings Plan. The new Plan Period began on July 1, 2019 and will end on June 30, 2020. Each participant will receive one free matching share for every two acquired savings shares. Matching shares will be delivered to a participant if the participant holds the acquired shares from the Plan Period until the end of the designated holding period, February 15, 2023, and if his or her employment has not ended before this date for reasons attributable to the employee. The total amount of all savings of the commencing plan period may not exceed EUR 8.5 million. The terms and conditions of the Plan Period 2019–2020 are unchanged from the previous Plan Periods. An employee will participate in the Plan for one year at a time. Shares will be acquired with the accrued savings at the market price quarterly, after the publication dates of the Konecranes interim results, commencing in October 2019. Any dividends paid on purchased shares during the commencing Plan period will automatically be reinvested into additional shares on the following purchase date. These shares will have an equal right to matching shares.

SHARE CAPITAL AND SHARES

On June 30, 2019 the company's registered share capital totaled EUR 30.1 million. On June 30, 2019, the number of shares including treasury shares totaled 78,921,906.

TREASURY SHARES

On June 30, 2019, Konecranes Plc was in possession of 82,480 treasury shares, which corresponds to 0.1 percent of the total number of shares and which had on that date a market value of EUR 2.8 million.

On February 28, 2019, 22,923 treasury shares were conveyed without consideration to the employees as a reward payment for the Savings Period 2015–2016 of the Konecranes Employee Share Savings Plan.

MARKET CAPITALIZATION AND TRADING VOLUME

The closing price for the Konecranes shares on the Nasdaq Helsinki on June 30, 2019 was EUR 33.57. The volume-weighted average share price in January–June 2019 was EUR 32.25, the highest price being EUR 38.15 in April and the lowest EUR 25.86 in January. In January–June, the trading volume on the Nasdaq Helsinki totaled 23.8 million, corresponding to a turnover of approximately EUR 766.9 million. The average daily trading volume was 193,301 shares representing an average daily turnover of EUR 6.2 million.

In addition, according to Fidessa, approximately 42.7 million shares were traded on other trading venues (e.g. multilateral trading facilities and bilateral OTC trades) in January–June 2019.

On June 30, 2019, the total market capitalization of Konecranes Plc was EUR 2,649.4 million including treasury shares. The market capitalization was EUR 2,646.6 million excluding treasury shares.

NOTIFICATIONS OF MAJOR SHAREHOLDINGS

In January–June 2019, Konecranes received the following notifications of major shareholdings.

Date	Shareholder	Threshold	% of shares and voting rights	% of shares and voting rights through financial instruments	Total, %	Total, shares
February 8, 2019	BlackRock, Inc.	Below 5%	4.96	1.80	6.77	5,345,488
February 21, 2019	BlackRock, Inc.	Above 5%	5.00	1.43	6.43	5,079,313
April 10, 2019	BlackRock, Inc.	Below 5%	4.98	1.08	6.06	4,787,047
April 16, 2019	BlackRock, Inc.	Above 5%	5.01	1.06	6.07	4,796,011
April 17, 2019	BlackRock, Inc.	Below 5%	4.96	1.08	6.04	4,770,550
April 18, 2019	BlackRock, Inc.	Above 5%	5.02	0.99	6.01	4,745,989
April 23, 2019	BlackRock, Inc.	Below 5%	4.90	0.97	5.88	4,642,378

RISKS AND UNCERTAINTIES

Konecranes operates in emerging countries that face political, economic, and regulatory uncertainties. Adverse changes in the operating environment of these countries may result in currency losses, elevated delivery costs, or loss of assets. Konecranes operates a crane factory in Zaporozhye, Ukraine.

The operations in emerging countries have had a negative impact on the aging structure of accounts receivable and may increase credit losses or the need for higher provisions for doubtful accounts.

Political risks and uncertainties have also increased outside the emerging countries due to the emergence of populism, patriotism and protectionism in a number of Western economies. This has led and can lead to further increases in tariffs on imported goods, such as components that Konecranes manufactures centrally before exporting them to most of the countries in which it operates. The resulting tariffs may result in a decrease in profitability.

Konecranes has made several acquisitions and expanded organically into new countries. A failure to integrate the acquired businesses, MHPS in particular, or grow newly established operations may result in a decrease in profitability and impairment of goodwill and other assets.

One of the key strategic initiatives of Konecranes is oneKONECRANES. This initiative involves a major capital expenditure on information systems. A higher-than-expected development or implementation costs, or a failure to extract business benefits from new processes and systems may lead to an impairment of assets or decrease in profitability.

Konecranes delivers projects, which involve risks related, for example, to engineering and project execution with Konecranes' suppliers. A failure to plan or manage these projects may lead to higher-than-estimated costs or disputes with customers.

Challenges in financing, e.g. due to currency fluctuations, may force customers to postpone projects or even cancel the existing orders. Konecranes intends to avoid incurring costs for major projects under construction in excess of advance payments. However, it is possible that the cost-related commitments in some projects temporarily exceed the amount of advance payments.

The Group's other risks are presented in the Notes to the Financial Statements and the Governance Supplement to the Annual Report.

DEMAND OUTLOOK

Within the industrial customer segments, the demand environment in Europe, particularly in Germany, is showing signs of weakening. The demand environment in North America is stable and continues on a healthy level, while Asia-Pacific continues to be stable.

Global container throughput continues on a good level and the prospects for orders related to container handling remain stable overall, but there are signs of hesitation in short-term decision making among some port customers.

FINANCIAL GUIDANCE

Konecranes expects sales in full-year 2019 to increase 5–7 percent year on year. Konecranes expects the adjusted EBITA margin to improve in full-year 2019 compared to full-year 2018.

Espoo, July 25, 2019

Konecranes Plc

Board of Directors

Disclaimer

It should be noted that certain statements in this report, which are not historical facts, including, without limitation, those regarding

- expectations for general economic development and market situation,
- expectations for general developments in the industry,
- expectations regarding customer industry profitability and investment willingness,
- expectations for company growth, development, and profitability,
- expectations regarding market demand for the company's products and services,
- expectations regarding the successful completion of acquisitions on a timely basis and Konecranes' ability to achieve the set targets and synergies,
- expectations regarding competitive conditions,
- expectations regarding cost savings,
- and statements preceded by "believes," "expects," "anticipates," "foresees" or similar expressions, are forward-looking statements. These statements are based on current expectations, decisions and plans, and currently known facts. Therefore, they involve risks and uncertainties, which may cause the actual results to materially differ from the results currently expected by the company. Such factors include, but are not limited to:
- general economic conditions, including fluctuations in exchange rates and interest levels,
- competitive situation, especially significant products or services developed by our competitors,
- industry conditions,
- the company's own operating factors including the success of production, product development, project management, quality, and timely delivery of our products and services and their continuous development,
- the success of pending and future acquisitions and restructurings.

Consolidated statement of income

EUR million	Note	4–6/ 2019	4–6/ 2018	Change percent	1–6/ 2019	1–6/ 2018	Change percent	1–12/ 2018
Sales	7	794.0	772.2	2.8	1,552.3	1,445.0	7.4	3,156.1
Other operating income		5.7	2.0		9.4	3.2		6.3
Materials, supplies and subcontracting		-329.4	-325.5		-651.9	-587.9		-1,371.9
Personnel cost		-266.8	-257.0		-524.7	-504.7		-1,006.5
Depreciation and impairments	8	-31.7	-27.1		-61.6	-54.4		-119.9
Other operating expenses		-133.9	-122.7		-258.2	-235.4		-498.0
Operating profit		38.0	42.0	-9.6	65.3	65.8	-0.7	166.2
Share of associates' and joint ventures' result		-0.1	-0.8		-1.1	-1.4		4.0
Financial income		0.2	0.2		0.2	0.8		2.6
Financial expenses		-10.1	-10.0		-18.2	-22.3		-34.1
Profit before taxes		27.9	31.4	-11.0	46.2	42.8	7.9	138.7
Taxes	10	-7.8	-9.0		-12.9	-12.2		-40.4
PROFIT FOR THE PERIOD		20.1	22.4	-10.1	33.3	30.6	8.7	98.3
Profit for the period attributable to:								
Shareholders of the parent company		19.5	21.9		32.9	30.3		101.8
Non-controlling interest		0.6	0.5		0.4	0.3		-3.5
Earnings per share, basic (EUR)		0.25	0.28	-10.9	0.42	0.38	8.4	1.29
Earnings per share, diluted (EUR)		0.25	0.28	-10.9	0.42	0.38	8.4	1.29

Consolidated statement of other comprehensive income

EUR million	4–6/ 2019	4–6/ 2018	1–6/ 2019	1–6/ 2018	1–12/ 2018
Profit for the period	20.1	22.4	33.3	30.6	98.3
Items that can be reclassified into profit or loss					
Cash flow hedges	3.5	-10.2	-1.1	-8.4	-13.4
Exchange differences on translating foreign operations	-3.1	-1.1	5.8	-2.7	-5.7
Income tax relating to items that can be reclassified into profit or loss	-0.7	2.0	0.2	1.7	2.7
Items that cannot be reclassified into profit or loss					
Re-measurement gains (losses) on defined benefit plans	0.0	0.0	0.0	0.0	0.7
Income tax relating to items that cannot be reclassified into profit or loss	0.0	0.0	0.0	0.0	-0.2
Other comprehensive income for the period, net of tax	-0.3	-9.2	5.0	-9.3	-15.9
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	19.8	13.1	38.2	21.3	82.4
Total comprehensive income attributable to:					
Shareholders of the parent company	19.6	12.3	38.0	21.0	86.2
Non-controlling interest	0.2	0.9	0.2	0.3	-3.8

Consolidated balance sheet

EUR million

ASSETS	Note	30.6.2019	30.6.2018	31.12.2018
Non-current assets				
Goodwill		906.5	905.2	906.1
Intangible assets		552.0	606.7	582.0
Property, plant and equipment		335.0	258.5	236.7
Advance payments and construction in progress		13.9	10.5	14.5
Investments accounted for using the equity method		68.5	66.9	71.0
Other non-current assets		0.8	0.8	0.8
Deferred tax assets		119.8	129.8	119.5
Total non-current assets		1,996.4	1,978.6	1,930.5
Current assets				
Inventories				
Raw material and semi-manufactured goods		294.0	270.5	281.7
Work in progress		411.4	360.7	336.6
Advance payments		30.4	23.0	17.5
Total inventories		735.9	654.2	635.8
Accounts receivable		481.1	486.5	548.0
Other receivables		34.5	34.7	28.5
Loans receivable		0.6	0.3	0.7
Income tax receivables		30.8	19.4	22.3
Receivable arising from percentage of completion method	7	134.6	84.8	115.7
Other financial assets		9.4	10.9	8.9
Deferred assets		57.6	51.4	46.2
Cash and cash equivalents		172.1	195.1	230.5
Total current assets		1,656.6	1,537.2	1,636.5
Assets held for sale	5.1	31.8	0.0	0.0
TOTAL ASSETS		3,684.8	3,515.8	3,567.0

Consolidated balance sheet

EUR million

	Note	30.6.2019	30.6.2018	31.12.2018
EQUITY AND LIABILITIES				
Equity attributable to equity holders of the parent company				
Share capital		30.1	30.1	30.1
Share premium		39.3	39.3	39.3
Paid in capital		752.7	752.7	752.7
Fair value reserves	14	-0.8	4.1	0.1
Translation difference		3.2	-0.1	-2.8
Other reserve		61.1	45.4	55.2
Retained earnings		292.1	288.9	289.4
Net profit for the period		32.9	30.3	101.8
Total equity attributable to equity holders of the parent company		1,210.5	1,190.6	1,265.8
Non-controlling interest		18.3	22.8	18.4
Total equity		1,228.8	1,213.5	1,284.1
Non-current liabilities				
Interest-bearing liabilities	13	651.6	591.6	584.6
Other long-term liabilities		269.4	271.5	269.1
Provisions		20.3	22.2	21.2
Deferred tax liabilities		140.4	147.0	143.4
Total non-current liabilities		1,081.6	1,032.3	1,018.3
Current liabilities				
Interest-bearing liabilities	13	267.6	245.3	191.8
Advance payments received	7	381.3	329.8	341.4
Accounts payable		202.4	178.3	211.2
Provisions		124.8	107.8	112.6
Other short-term liabilities (non-interest bearing)		41.0	48.3	43.0
Other financial liabilities		6.4	16.5	7.7
Income tax liabilities		21.1	18.5	20.3
Accrued costs related to delivered goods and services		147.3	168.6	164.1
Accruals		172.7	156.8	172.5
Total current liabilities		1,365.0	1,270.0	1,264.6
Liabilities directly attributable to assets held for sale	5.1	9.3	0.0	0.0
Total liabilities		2,455.9	2,302.3	2,282.8
TOTAL EQUITY AND LIABILITIES		3,684.8	3,515.8	3,567.0

Consolidated statement of changes in equity

EUR million	Equity attributable to equity holders of the parent company				
	Share capital	Share premium	Paid in capital	Cash flow hedges	Translation difference
Balance at 1 January, 2019	30.1	39.3	752.7	0.1	-2.8
Dividends paid to equity holders					
Equity-settled share based payments					
Profit for the period					
Other comprehensive income				-0.8	6.0
Total comprehensive income				-0.8	6.0
Balance at 30 June, 2019	30.1	39.3	752.7	-0.8	3.2
Balance at 1 January, 2018	30.1	39.3	752.7	10.8	2.6
Share issue					
Equity-settled share based payments					
Profit for the period					
Other comprehensive income				-6.7	-2.6
Total comprehensive income				-6.7	-2.6
Balance at 30 June, 2018	30.1	39.3	752.7	4.1	-0.1

EUR million	Equity attributable to equity holders of the parent company				Total equity
	Other Reserve	Retained earnings	Total	Non-controlling interest	
Balance at 1 January, 2019	55.2	391.2	1,265.8	18.4	1,284.1
Change in accounting principles (IFRS 16)		-4.5	-4.5		-4.5
Balance at 1 January, 2019, restated	55.2	386.7	1,261.3	18.4	1,279.6
Dividends paid to equity holders		-94.6	-94.6	-0.3	-94.9
Equity-settled share based payments	5.9	0.0	5.9		5.9
Profit for the period		32.9	32.9	0.4	33.3
Other comprehensive income		0.0	5.2	-0.2	5.0
Total comprehensive income	0.0	32.9	38.0	0.2	38.2
Balance at 30 June, 2019	61.1	324.9	1,210.5	18.3	1,228.8
Balance at 1 January, 2018	36.6	384.3	1,256.4	22.5	1,278.9
Change in accounting principles (IFRS 9)		-0.8	-0.8		-0.8
Change in accounting principles (IFRS 2)	1.5		1.5		1.5
Balance at 1 January, 2018, restated	38.1	383.4	1,257.0	22.5	1,279.5
Dividends paid to equity holders		-94.6	-94.6	0.0	-94.6
Equity-settled share based payments	7.2	0.0	7.2		7.2
Profit for the period		30.3	30.3	0.3	30.6
Other comprehensive income		0.0	-9.3	0.0	-9.3
Total comprehensive income	0.0	30.3	21.0	0.3	21.3
Balance at 30 June, 2018	45.4	319.1	1,190.6	22.8	1,213.5

Consolidated cash flow statement

EUR million	1-6/2019	1-6/2018	1-12/2018
Cash flow from operating activities			
Profit for the period	33.3	30.6	98.3
Adjustments to net income			
Taxes	12.9	12.2	40.4
Financial income and expenses	17.9	21.5	31.5
Share of associates' and joint ventures' result	1.1	1.4	-4.0
Depreciation and impairments	61.6	54.4	119.9
Profits and losses on sale of fixed assets and businesses	-4.4	2.4	3.8
Other adjustments	5.6	1.0	5.2
Operating income before change in net working capital	128.1	123.7	295.1
Change in interest-free current receivables	27.0	82.5	3.9
Change in inventories	-99.0	-109.7	-91.1
Change in interest-free current liabilities	30.5	-48.1	-4.3
Change in net working capital	-41.4	-75.3	-91.5
Cash flow from operations before financing items and taxes	86.7	48.4	203.5
Interest received	12.1	7.1	19.3
Interest paid	-25.6	-18.5	-38.4
Other financial income and expenses	-7.7	15.0	7.4
Income taxes paid	-22.7	-61.1	-82.5
Financing items and taxes	-43.9	-57.5	-94.3
NET CASH FROM OPERATING ACTIVITIES	42.8	-9.1	109.2
Cash flow from investing activities			
Acquisition of Group companies, net of cash	-0.7	0.0	0.0
Divestment of Businesses, net of cash	0.0	1.1	1.1
Capital expenditures	-20.9	-18.1	-38.3
Proceeds from sale of property, plant and equipment	12.6	2.1	2.2
NET CASH USED IN INVESTING ACTIVITIES	-9.0	-15.0	-35.0
Cash flow before financing activities	33.8	-24.0	74.2
Cash flow from financing activities			
Proceeds from non-current borrowings	0.0	0.0	0.0
Repayments of non-current borrowings	-20.6	-7.3	-14.5
Repayments of lease liability	-20.6	0.0	0.0
Proceeds from (+), payments of (-) current borrowings	48.1	88.1	34.6
Change in loans receivable	0.0	0.0	-0.3
Dividends paid to equity holders of the parent	-94.6	-94.6	-94.6
Dividends paid to non-controlling interests	-0.3	0.0	-0.4
NET CASH USED IN FINANCING ACTIVITIES	-87.9	-13.7	-75.2
Translation differences in cash	2.2	-0.2	-1.6
CHANGE OF CASH AND CASH EQUIVALENTS	-51.8	-38.0	-2.6
Cash and cash equivalents at beginning of period	230.5	233.1	233.1
Cash and cash equivalents in assets held for sale	6.6	0.0	0.0
Cash and cash equivalents at end of period	172.1	195.1	230.5
CHANGE OF CASH AND CASH EQUIVALENTS	-51.8	-38.0	-2.6

The effect of changes in exchange rates has been eliminated by converting the beginning balance at the rates current on the last day of the reporting period.

FREE CASH FLOW (alternative performance measure)

EUR million	1–6/2019	1–6/2018	1–12/2018
Net cash from operating activities	42.8	-9.1	109.2
Capital expenditures	-20.9	-18.1	-38.3
Proceeds from sale of property, plant and equipment	12.6	2.1	2.2
Free cash flow	34.5	-25.1	73.1

Notes

1. CORPORATE INFORMATION

Konecranes Plc (“Konecranes Group” or “the Group”) is a Finnish public limited company organized under the laws of Finland and domiciled in Hyvinkää. The company is listed on the NASDAQ Helsinki.

Konecranes is a world-leading manufacturer and servicer of cranes, lifting equipment and machine tools, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes operates internationally, with its products being manufactured in North and South America, Europe, Africa, the Middle East, and Asia and sold worldwide. Konecranes has three operating segments, which it calls Business Areas: Business Area Service, Business Area Industrial Equipment and Business Area Port Solutions.

2. BASIS OF PREPARATION

The unaudited interim condensed consolidated financial statements of Konecranes Plc for six months ending 30.6.2019 and 30.6.2018 have been prepared in accordance with International Accounting Standard 34 Interim Financial Reporting (“IAS 34”). As such, they do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company’s annual consolidated financial statements as of December 31, 2018. The unaudited interim condensed consolidated financial statements including notes thereto are presented in millions of euros and all values are rounded to the nearest million (€ 000 000) except when otherwise indicated.

3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements in accordance with IFRS requires management to make estimates and judgments that affect the valuation of reported assets and liabilities and other information, such as contingent liabilities and recognition of income and expenses in the statement of income. These assumptions, estimates and judgments are based on management’s historical experience, best knowl-

edge about the events and other factors, such as expectations on future events, which are assessed to be reasonable in the given circumstances. Although these estimates and judgments are based on the management’s best understanding of current events and circumstances, actual results may differ from the estimates. Possible changes in estimates and assumptions are recognized in the financial reporting period the estimate or assumption is changed.

4. SIGNIFICANT ACCOUNTING POLICIES

The Company’s accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended December 31, 2018. From January 1, 2019 onwards Konecranes applies also new IFRS 16 standard as described below.

IFRS 16 Leases replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC -27 Evaluating the Substance of Transactions Involving the Legal form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance lease under IAS17. The standard includes two recognition exemptions for lessees – leases of low-value assets and short-term leases (with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments and an asset representing the right to use the underlying asset during the lease terms. Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (for example, a change in lease term or a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease

Notes

liability as an adjustment to the right-of-use asset. Lessor accounting under IFRS 16 is substantially unchanged from accounting under IAS 17.

Konecranes is using the general modified retrospective approach in which right of use assets and lease liabilities were calculated per transition date 1.1.2019 except for the lease contracts of the Finnish premises in Hyvinkää and Hämeenlinna, in which Konecranes used modified retrospective method to calculate the right of use assets and liability from the commencement date but using the prevailing discount interest at the transition date. Konecranes elected also to use the exemptions proposed by the standard on lease contracts for which the lease terms end within 12 months as of the date of initial application and lease contracts for which the underlying asset is of low value. The Group has various lease agreements for office equipment, vehicles and premises with varying terms and renewal rights. Group has used judgment especially for the use of extension options as well as when defining the lease term for open end lease

agreements so that they are based on the business requirements and real estimated useful life time of the underlying asset. The right of use assets was increased by EUR 118.5 million and corresponding liabilities by EUR 124.1 million at 1.1.2019. Equity decreased by EUR 4.5 million and deferred tax asset increased by EUR 1.1 million. Group had also EUR 20.1 million existing finance leases according to IAS17 in 31.12.2018 balance sheet. The interest-bearing net debt of 1.1.2019 increased from EUR 545.3 million to EUR 669.4 million and interest-bearing net debt / equity % respectively from 42.5% to 52.3%. Based on the transition data 1.1.2019 (excluding new contracts and possible changes to existing ones in 2019) other operating expenses is estimated to decrease by approximately EUR 34.0 million and depreciation to increase by approximately EUR 31.4 million and interest expenses increase by approximately EUR 3.3 million respectively during 2019. The estimated effects for 2019 are presented by segment below:

Estimated IFRS 16 adjustments to selected key figures per business

Statement of income (EUR million) 1–12/2019	Service	Industrial Equipment	Ports Solutions	Group costs	Total
Operating costs	15.7	8.1	3.8	6.4	34.0
EBITDA	15.7	8.1	3.8	6.4	34.0
Depreciation	-14.9	-7.1	-3.5	-5.8	-31.4
EBIT	0.8	0.9	0.3	0.6	2.6
Interest expenses					-3.3
Profit before taxes					-0.7
Taxes					0.2
Net result					-0.5

The right of use assets totalled EUR 132.6 million and lease liabilities EUR 138.6 million in 30.6.2019 balance sheet.

The IFRIC Interpretation 23 Uncertainty over Income Tax treatment addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12 Income Taxes. It does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. An entity has to deter-

mine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty needs to be followed. Since the Group operates in a multinational environment it has already applied significant and critical assessment in identifying uncertainties over income tax treatments. The interpretation did not have an impact on the consolidated financial statements of the Group.

Notes

5. ACQUISITIONS

On January 2019, Konecranes acquired a small service business from MSAURförderteknik GmbH and paid EUR 0.7 million as purchase prices for the acquired assets including EUR 0.3 million allocation to intangible assets (clientele). Other acquired assets were mainly inventories (EUR 0.3 million) and machinery and equipment (EUR 0.1 million).

5.1. Assets held for sale

The associated assets and liabilities of Noell Crane Systems (China) Ltd have been reported in the consolidated balance sheet separately as held for sale from 30.6.2019 onwards. The disposal group (assets and liabilities relating to Noell Crane Systems (China) Ltd) is valued at carrying amounts, which is lower than the fair value less costs to sell and assets have no longer been depreciated since classified as held for sale.

Major classes of assets and liabilities of Noell Crane Systems (China) Ltd business classified as held for sale are, as follows:

Assets	30.6.2019
Intangible assets	8.4
Property, plant and equipment	9.9
Deferred tax assets	0.0
Inventories	0.2
Accounts receivables	6.0
Other receivables	0.8
Cash and cash equivalents	6.6
Assets held for sale	31.8

Liabilities	30.6.2019
Interest-bearing liabilities	3.3
Provisions	3.1
Accounts payable	2.6
Accruals and other liabilities	0.3
Liabilities directly attributable to assets held for sale	9.3
Non-controlling interest	5.7

Assets and liabilities are reported in Ports Solutions segment.

Amounts included in accumulated Other Comprehensive Income	30.6.2019
Translation difference	0.0
Total	0.0

Notes

6. SEGMENT INFORMATION

6.1. Operating segments

EUR million

Orders received by Business Area	1–6/2019	% of total	1–6/2018	% of total	1–12/2018	% of total
Service ¹⁾	508.7	28	495.3	32	986.5	30
Industrial Equipment	651.2	36	610.2	39	1,248.9	37
Port Solutions ¹⁾	633.8	35	456.9	29	1,096.0	33
./ . Internal	-122.9		-118.4		-241.1	
Total	1,670.8	100	1,444.0	100	3,090.3	100

¹⁾ Excl. Service Agreement Base

Order book total ²⁾	30.6.2019	% of total	30.6.2018	% of total	31.12.2018	% of total
Service	236.8	12	237.8	14	214.3	12
Industrial Equipment	668.5	34	579.0	35	590.6	34
Port Solutions	1,062.5	54	830.7	50	910.5	53
Total	1,967.8	100	1,647.5	100	1,715.4	100

²⁾ Percentage of completion deducted

Sales by Business Area	1–6/2019	% of total	1–6/2018	% of total	1–12/2018	% of total
Service	606.0	36	559.7	36	1,192.5	36
Industrial Equipment	567.7	34	533.6	35	1,150.9	34
Port Solutions	489.8	29	444.2	29	1,012.9	30
./ . Internal	-111.2		-92.6		-200.1	
Total	1,552.3	100	1,445.0	100	3,156.1	100

Adjusted EBITA by Business Area	1–6/2019 MEUR	EBITA %	1–6/2018 MEUR	EBITA %	1–12/2018 MEUR	EBITA %
Service	96.5	15.9	76.3	13.6	180.0	15.1
Industrial Equipment	9.3	1.6	13.2	2.5	42.6	3.7
Port Solutions	30.2	6.2	25.5	5.7	71.3	7.0
Group costs and eliminations	-20.6		-17.9		-36.8	
Total	115.4	7.4	97.1	6.7	257.1	8.1

Operating profit (EBIT) by Business Area	1–6/2019 MEUR	EBIT %	1–6/2018 MEUR	EBIT %	1–12/2018 MEUR	EBIT %
Service	90.0	14.9	66.8	11.9	162.8	13.6
Industrial Equipment	-23.9	-4.2	3.6	0.7	15.1	1.3
Port Solutions	28.3	5.8	20.2	4.6	40.0	4.0
Group costs and eliminations	-29.1		-24.9		-51.7	
Total	65.3	4.2	65.8	4.6	166.2	5.3

Notes

	30.6.2019		30.6.2018		31.12.2018
Business segment assets	MEUR		MEUR		MEUR
Service	1,346.3		1,265.8		1,284.8
Industrial Equipment	901.6		876.9		865.1
Port Solutions	921.7		879.3		884.4
Unallocated items	515.2		493.8		532.8
Total	3,684.8		3,515.8		3,567.0

	30.6.2019		30.6.2018		31.12.2018
Business segment liabilities	MEUR		MEUR		MEUR
Service	196.7		195.4		207.7
Industrial Equipment	373.7		345.1		365.0
Port Solutions	410.2		384.3		411.4
Unallocated items	1,475.4		1,377.5		1,298.7
Total	2,455.9		2,302.3		2,282.8

Personnel by Business Area (at the end of the period)	30.6.2019	% of total	30.6.2018	% of total	31.12.2018	% of total
Service	7,563	47	7,252	45	7,372	46
Industrial Equipment	5,537	34	5,829	36	5,782	36
Port Solutions	2,864	18	3,069	19	2,830	18
Group staff	94	1	90	1	93	1
Total	16,058	100	16,240	100	16,077	100

Notes

Orders received by Business Area, Quarters	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Service ¹⁾	253.2	255.4	249.3	241.9	256.8	238.5
Industrial Equipment	330.0	321.2	343.9	294.7	338.6	271.6
Port Solutions ¹⁾	304.0	329.9	399.1	240.0	230.7	226.2
./ . Internal	-64.5	-58.4	-62.6	-60.1	-65.2	-53.2
Total	822.7	848.1	929.8	716.5	760.9	683.1

¹⁾ Excl. Service Agreement Base

Order book by Business Area, Quarters	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Service	236.8	234.1	214.3	239.6	237.8	212.0
Industrial Equipment	668.5	639.4	590.6	572.0	579.0	527.6
Port Solutions	1,062.5	1,004.0	910.5	813.0	830.7	836.2
Total	1,967.8	1,877.6	1,715.4	1,624.6	1,647.5	1,575.8

Sales by Business Area, Quarters	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Service	308.9	297.1	336.4	296.3	293.3	266.4
Industrial Equipment	293.2	274.6	325.6	291.7	285.0	248.6
Port Solutions	248.0	241.8	306.4	262.3	243.7	200.6
./ . Internal	-56.0	-55.2	-57.5	-50.0	-49.7	-42.8
Total	794.0	758.2	910.8	800.2	772.2	672.8

Adjusted EBITA by Business Area, Quarters	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Service	49.7	46.8	55.8	48.0	42.4	33.8
Industrial Equipment	8.5	0.8	14.8	14.6	6.5	6.6
Port Solutions	19.5	10.6	25.3	20.5	19.3	6.2
Group costs and eliminations	-10.7	-9.9	-10.3	-8.6	-8.5	-9.4
Total	67.0	48.3	85.6	74.5	59.8	37.2

Adjusted EBITA margin by Business Area, Quarters	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Service	16.1	15.7	16.6	16.2	14.5	12.7
Industrial Equipment	2.9	0.3	4.5	5.0	2.3	2.7
Port Solutions	7.9	4.4	8.3	7.8	7.9	3.1
Group EBITA margin total	8.4	6.4	9.4	9.3	7.7	5.5

Personnel by Business Area, Quarters (at the end of the period)	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Service	7,563	7,527	7,372	7,351	7,252	7,187
Industrial Equipment	5,537	5,502	5,782	5,831	5,829	5,872
Port Solutions	2,864	2,849	2,830	3,084	3,069	3,039
Group staff	94	93	93	95	90	87
Total	16,058	15,971	16,077	16,361	16,240	16,185

Notes

6.2. Geographical areas

EUR million

Sales by market	1–6/2019	% of total	1–6/2018	% of total	1–12/2018	% of total
Europe-Middle East-Africa (EMEA)	793.8	51	750.9	52	1,593.5	50
Americas (AME)	541.1	35	475.7	33	1,049.9	33
Asia-Pacific (APAC)	217.4	14	218.4	15	512.7	16
Total	1,552.3	100	1,445.0	100	3,156.1	100

Personnel by region (at the end of the period)	30.6.2019	% of total	30.6.2018	% of total	31.12.2018	% of total
Europe-Middle East-Africa (EMEA)	10,028	62	9,902	61	10,027	62
Americas (AME)	3,237	20	3,139	19	3,172	20
Asia-Pacific (APAC)	2,793	17	3,199	20	2,878	18
Total	16,058	100	16,240	100	16,077	100

Sales by market, Quarters	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Europe-Middle East-Africa (EMEA)	408.3	385.5	461.7	380.9	402.8	348.0
Americas (AME)	281.9	259.2	312.2	262.0	256.1	219.6
Asia-Pacific (APAC)	103.8	113.6	136.9	157.3	113.3	105.1
Total	794.0	758.2	910.8	800.2	772.2	672.8

Personnel by region, Quarters (at the end of the period)	Q2/2019	Q1/2019	Q4/2018	Q3/2018	Q2/2018	Q1/2018
Europe-Middle East-Africa (EMEA)	10,028	9,966	10,027	10,021	9,902	9,854
Americas (AME)	3,237	3,231	3,172	3,161	3,139	3,123
Asia-Pacific (APAC)	2,793	2,774	2,878	3,179	3,199	3,208
Total	16,058	15,971	16,077	16,361	16,240	16,185

Notes

7. CONTRACT ASSETS AND LIABILITIES (Percentage of completion method and advances received)

EUR million	30.6.2019	30.6.2018	31.12.2018
The cumulative revenues of non-delivered projects	494.6	387.4	433.2
Advances received netted	360.1	301.8	317.5
Progress billings netted	0.0	0.8	0.0
Contract assets	134.6	84.8	115.7
Gross advance received from percentage of completion method	417.9	343.1	375.3
Advances received netted	360.1	301.8	317.5
Contract liabilities	57.8	41.4	57.8

Net sales recognized under the percentage of completion method amounted EUR 188.4 million in 1–6/2019 (EUR 190.6 million in 1–6/2018).

Contract assets relate to receivable arising from percentage of completion method. Net asset balances are balances where the sum of contract costs, recognized profits and recognized losses exceed progress billings. Where progress billings exceed the sum of contract costs, recognized profits and recognized losses these liabilities are included in the line item contract liabilities.

Advance payments received	30.6.2019	30.6.2018	31.12.2018
Advance received from percentage of completion method (netted)	57.8	41.4	57.8
Other advance received from customers	323.5	288.4	283.6
Total	381.3	329.8	341.4

8. IMPAIRMENTS

EUR million	1–6/2019	1–6/2018	1–12/2018
Property, plant and equipment	0.0	0.0	13.8
Other intangible assets	0.0	0.0	0.0
Total	0.0	0.0	13.8

All impairments in 2018 relate to restructuring actions.

9. RESTRUCTURING COSTS

Konecranes has recorded EUR 37.8 million restructuring costs during 1–6/2019 (EUR 12.5 million in 1–6/2018) of which EUR 0.0 million was impairment of assets (EUR 0.0 million for 1–6/2018). The remaining EUR 37.8 million of restructuring cost is reported 1–6/2019 in personnel costs (EUR 29.7 million) and in other operating expenses (EUR 14.3 million) and profits on disposal of assets in other operating income (EUR 6.2 million).

10. INCOME TAXES

Taxes in statement of Income	1–6/2019	1–6/2018	1–12/2018
Local income taxes of group companies	21.0	23.5	49.0
Taxes from previous years	-6.3	0.6	-4.4
Change in deferred taxes	-1.8	-11.9	-4.3
Total	12.9	12.2	40.4

Notes

11. KEY FIGURES

	30.6.2019	30.6.2018	Change %	31.12.2018
Earnings per share, basic (EUR)	0.42	0.38	8.4	1.29
Earnings per share, diluted (EUR)	0.42	0.38	8.4	1.29
Alternative Performance Measures:				
Return on capital employed, %, Rolling 12 Months (R12M)	7.8	5.9	32.2	7.9
Adjusted return on capital employed, %, Rolling 12 Months (R12M)	13.1	11.4	14.9	12.5
Return on equity, %, Rolling 12 Months (R12M)	8.3	3.9	112.8	7.7
Equity per share (EUR)	15.36	15.11	1.7	16.06
Interest-bearing net debt / Equity, %	60.5	52.9	14.4	42.5
Net debt / Adjusted EBITDA, Rolling 12 Months (R12M)	2.0	2.1	-4.8	1.7
Equity to asset ratio, %	37.2	38.1	-2.4	39.8
Investments total (excl. acquisitions), EUR million	21.7	19.2	13.1	35.4
Interest-bearing net debt, EUR million	743.5	641.6	15.9	545.3
Net working capital, EUR million	466.4	405.9	14.9	410.4
Average number of personnel during the period	16,035	16,265	-1.4	16,247
Average number of shares outstanding, basic	78,831,954	78,799,365	0.0	78,811,265
Average number of shares outstanding, diluted	78,831,954	78,799,365	0.0	78,811,265
Number of shares outstanding	78,839,426	78,823,503	0.0	78,816,503

Notes

Calculation of Alternative Performance Measures

Konecranes presents Alternative Performance Measures to reflect the underlying business performance and to enhance comparability between financial periods. Alternative Performance measures should not be considered as a substitute for measures of performance in accordance with the IFRS.

Return on equity (%):	=	$\frac{\text{Net profit for the period}}{\text{Total equity (average during the period)}}$	X 100
Return on capital employed (%):	=	$\frac{\text{Income before taxes + interest paid + other financing cost}}{\text{Total amount of equity and liabilities - non-interest bearing debts (average during the period)}}$	X 100
Adjusted return on capital employed (%):	=	$\frac{\text{Adjusted EBITA}}{\text{Total amount of equity and liabilities - non-interest bearing debts (average during the period)}}$	X 100
Equity to asset ratio, %:	=	$\frac{\text{Shareholders' equity}}{\text{Total amount of equity and liabilities - advance payment received}}$	X 100
Interest-bearing net debt / Equity, %:	=	$\frac{\text{Interest-bearing liabilities - liquid assets - loans receivable}}{\text{Total equity}}$	X 100
Equity per share:	=	$\frac{\text{Equity attributable to the shareholders of the parent company}}{\text{Number of shares outstanding}}$	
Net working capital:	=	Non interest-bearing current assets + deferred tax assets (excluding Purchase Price Allocation) - Non interest-bearing current liabilities - deferred tax liabilities (excluding Purchase Price Allocation) - provisions	
Interest-bearing net debt:	=	Interest-bearing liabilities (non current and current) - cash and cash equivalents - loans receivable (non current and current)	
Average number of personnel:	=	Calculated as average of number of personnel in quarters	
Number of shares outstanding:	=	Total number of shares - treasury shares	
EBITDA:	=	Operating profit + Depreciation, amortization and impairments	
EBITA:	=	Operating profit + Amortization and impairment of Purchase Price Allocations	

Notes

Reconciliation of adjusted EBITDA, EBITA and Operating profit (EBIT)	1–6/2019	1–6/2018	1–12/2018
Adjusted EBITDA	164.7	132.7	325.7
Restructuring costs (excluding impairments)	-37.8	-12.5	-39.6
EBITDA	126.9	120.2	286.1
Depreciation, amortization and impairments	-61.6	-54.4	-119.9
Operating profit (EBIT)	65.3	65.8	166.2
Adjusted EBITA	115.4	97.1	257.1
Purchase price allocation amortization	-12.3	-18.8	-37.5
Adjusted Operating profit (EBIT)	103.0	78.3	219.6
Restructuring costs	-37.8	-12.5	-53.4
Operating profit (EBIT)	65.3	65.8	166.2

Interest-bearing net debt	30.6.2019	30.6.2018	31.12.2018
Non current interest bearing liabilities	651.6	591.6	584.6
Current interest bearing liabilities	267.6	245.3	191.8
Loans receivable	-0.6	-0.3	-0.7
Net debt in assets held for sale	-3.3	0.0	0.0
Cash and cash equivalents	-172.1	-195.1	-230.5
Interest-bearing net debt	743.5	641.6	545.3

The period end exchange rates:	30.6.2019	30.6.2018	Change %	31.12.2018
USD - US dollar	1.138	1.166	2.4	1.145
CAD - Canadian dollar	1.489	1.544	3.7	1.561
GBP - Pound sterling	0.897	0.886	-1.2	0.895
CNY - Chinese yuan	7.819	7.717	-1.3	7.875
SGD - Singapore dollar	1.540	1.590	3.3	1.559
SEK - Swedish krona	10.563	10.453	-1.0	10.255
AUD - Australian dollar	1.624	1.579	-2.8	1.622

The period average exchange rates:	30.6.2019	30.6.2018	Change %	31.12.2018
USD - US dollar	1.130	1.211	7.2	1.181
CAD - Canadian dollar	1.507	1.546	2.6	1.529
GBP - Pound sterling	0.873	0.880	0.7	0.885
CNY - Chinese yuan	7.667	7.710	0.6	7.809
SGD - Singapore dollar	1.536	1.606	4.6	1.593
SEK - Swedish krona	10.516	10.150	-3.5	10.258
AUD - Australian dollar	1.600	1.569	-1.9	1.580

Notes

12. GUARANTEES, LEASE COMMITMENTS AND CONTINGENT LIABILITIES

EUR million	30.6.2019	30.6.2018	31.12.2018
For own commercial obligations			
Guarantees	533.9	509.8	619.2
Leasing liabilities			
Next year	-	40.2	39.8
Later on	-	86.1	77.5
Other	31.9	27.8	33.4
Total	565.7	663.8	769.9

According to IFRS 16 the disclosure for lease liabilities is not anymore required here from 1.1.2019 onwards.

Guarantees

The guarantees are related to the fact that from time to time Konecranes provides customers with guarantees that guarantee the Company's obligations pursuant to the applicable customer contract. In sale of investment goods (machinery) the typical guarantees are the following:

- tender guarantees (bid bonds) given to the customer to secure the bidding process
- advance payment guarantees given to the customer to secure their down payment for project
- performance guarantees to secure customers over the Company's own performance in customer contracts, and
- warranty period guarantees to secure the correction of defects during the warranty period.

Contingent liabilities relating to litigation

Various legal actions, claims and other proceedings are pending against the Group in various countries. These actions, claims and other proceedings are typical for this industry and consistent with a global business offering that encompasses a wide range of products and services. These matters involve contractual disputes, warranty claims, product liability (including design defects, manufacturing defects, failure to warn and asbestos legacy), employment, vehicles and other matters involving claims of general liability.

While the final outcome of these matters cannot be predicted with certainty, Konecranes is of the opinion, based on the information available to date and considering the grounds presented for such claims, the available insurance coverage and the reserves made, that the outcome of such actions, claims and other proceedings, if unfavorable, would not have a material, adverse impact on the financial condition of the Group.

Notes

13. FINANCIAL ASSETS AND LIABILITIES

13.1. Carrying amount of financial assets and liabilities in the balance sheet

EUR million

	Fair value through OCI	Fair value through income statement	Amortized cost	Carrying amounts by balance sheet item
Financial assets 30.6.2019				
Current financial assets				
Account and other receivables	0.0	0.0	516.2	516.2
Derivative financial instruments	4.7	4.8	0.0	9.4
Cash and cash equivalents	0.0	0.0	172.1	172.1
Total	4.7	4.8	688.3	697.7

Financial liabilities 30.6.2019

Non-current financial liabilities				
Interest-bearing liabilities	0.0	0.0	651.6	651.6
Other payable	0.0	0.0	7.2	7.2
Current financial liabilities				
Interest-bearing liabilities	0.0	0.0	267.9	267.9
Derivative financial instruments	3.8	2.6	0.0	6.4
Accounts and other payable	0.0	0.0	243.2	243.2
Total	3.8	2.6	1,169.9	1,176.3

EUR million

	Fair value through OCI	Fair value through income statement	Amortized cost	Carrying amounts by balance sheet item
Financial assets 30.6.2018				
Current financial assets				
Account and other receivables	0.0	0.0	521.6	521.6
Derivative financial instruments	9.0	1.9	0.0	10.9
Cash and cash equivalents	0.0	0.0	195.1	195.1
Total	9.0	1.9	716.7	727.5

Financial liabilities 30.6.2018

Non-current financial liabilities				
Interest-bearing liabilities	0.0	0.0	591.6	591.6
Other payable	0.0	0.0	7.3	7.3
Current financial liabilities				
Interest-bearing liabilities	0.0	0.0	245.3	245.3
Derivative financial instruments	6.4	10.0	0.0	16.5
Accounts and other payable	0.0	0.0	226.4	226.4
Total	6.4	10.0	1,070.7	1,087.2

Notes

EUR million

	Fair value through OCI	Fair value through income statement	Amortized cost	Carrying amounts by balance sheet item
Financial assets 31.12.2018				
Current financial assets				
Account and other receivables	0.0	0.0	577.2	577.2
Derivative financial instruments	5.8	3.1	0.0	8.9
Cash and cash equivalents	0.0	0.0	230.5	230.5
Total	5.8	3.1	807.7	816.6

Financial liabilities 31.12.2018

Non-current financial liabilities				
Interest-bearing liabilities	0.0	0.0	584.6	584.6
Other payable	0.0	0.0	5.9	5.9
Current financial liabilities				
Interest-bearing liabilities	0.0	0.0	191.8	191.8
Derivative financial instruments	4.1	3.6	0.0	7.7
Accounts and other payable	0.0	0.0	254.0	254.0
Total	4.1	3.6	1,036.3	1,044.0

During the second quarter in 2019 Konecranes repaid the EUR 36 million R&D loan in advance from its cash reserves. At the end of June 2019, the outstanding long-term loans were: EUR 150 million term loan, EUR 150 million for the Schuldschein loan and EUR 250 million for the bond. The Schuldschein loan contains floating and fixed rate tranches. The term loan and the R&D loan bear a floating six months interest period and the bond yield is fixed with annual coupon payment. The weighted average interest rate for these loans and the bond is currently 1.37% per annum. The company is in compliance with the quarterly monitored financial covenant (interest-bearing net debt/equity) for the loans. No specific securities have been given for the loans. The Company continues to have healthy Interest-bearing net debt / equity ratio of 60.5% (30.6.2018: 52.9%) which is in compliance with the financial covenants the Company has to comply with.

Derivatives are initially recorded in the balance sheet at fair value and subsequently measured at fair value at each balance sheet date. All derivatives are carried as assets when fair value is positive and liabilities when fair value is negative. Derivative instruments that are not designated as hedges (hedge accounting) are measured at fair value, and the change in fair value is recognized in the consolidated statement of income. When the derivative is designated as a hedge (hedge accounting) the effective part of the change in fair value is recognized in other comprehensive income. Any ineffective part is recognized in the consolidated statement of income. The foreign exchange forward contracts are measured based on the closing date's observable spot exchange rates and the quoted yield curves of the respective currencies. Interest rate swaps are measured based on present value of the cash flows, which are discounted based on the quoted yield curves.

Notes

13.2 Fair values

Set out below is a comparison, by class, of the carrying amounts and fair value of the Group's financial assets and liabilities:

	Carrying amount 30.6.2019	Carrying amount 30.6.2018	Carrying amount 31.12.2018	Fair value 30.6.2019	Fair value 30.6.2018	Fair value 31.12.2018
Financial assets						
Current financial assets						
Account and other receivables	516.2	521.6	577.2	516.2	521.6	577.2
Derivative financial instruments	9.4	10.9	8.9	9.4	10.9	8.9
Cash and cash equivalents	172.1	195.1	230.5	172.1	195.1	230.5
Total	697.7	727.5	816.6	697.7	727.5	816.6
Financial liabilities						
Non-current financial liabilities						
Interest-bearing liabilities	651.6	591.6	584.6	661.1	600.9	586.7
Other payable	7.2	7.3	5.9	7.2	7.3	5.9
Current financial liabilities						
Interest-bearing liabilities	267.9	245.3	191.8	267.9	245.3	191.8
Derivative financial instruments	6.4	16.5	7.7	6.4	16.5	7.7
Accounts and other payable	243.2	226.4	254.0	243.2	226.4	254.0
Total	1,176.3	1,087.2	1,044.0	1,185.8	1,096.4	1,046.1

The management assessed that cash and short-term deposits, accounts receivable, accounts payable, bank overdrafts and other current payables approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Long-term fixed-rate and variable-rate borrowings are evaluated by the Group based on parameters such as interest rates and the risk characteristics of the loan.

Notes

13.3 Hierarchy of fair values

	30.6.2019			30.6.2018			31.12.2018		
Financial assets	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Derivative financial instruments									
Foreign exchange forward contracts	0.0	9.4	0.0	0.0	10.8	0.0	0.0	8.9	0.0
Electricity derivatives	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
Total	0.0	9.4	0.0	0.0	10.9	0.0	0.0	8.9	0.0
Other financial assets									
Cash and cash equivalents	172.1	0.0	0.0	195.1	0.0	0.0	230.5	0.0	0.0
Total	172.1	0.0	0.0	195.1	0.0	0.0	230.5	0.0	0.0
Total financial assets	172.1	9.4	0.0	195.1	10.9	0.0	230.5	8.9	0.0
Financial liabilities									
Derivative financial instruments									
Foreign exchange forward contracts	0.0	6.4	0.0	0.0	16.3	0.0	0.0	7.7	0.0
Currency options	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
Electricity forward contracts	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total	0.0	6.4	0.0	0.0	16.5	0.0	0.0	7.7	0.0
Other financial liabilities									
Interest bearing liabilities	0.0	919.5	0.0	0.0	837.0	0.0	0.0	776.4	0.0
Other payables	0.0	0.0	1.0	0.0	0.0	1.5	0.0	0.0	1.3
Total	0.0	919.5	1.0	0.0	837.0	1.5	0.0	776.4	1.3
Total financial liabilities	0.0	925.9	1.0	0.0	853.4	1.5	0.0	784.1	1.3

14. HEDGE ACTIVITIES AND DERIVATIVES

	30.6.2019		30.6.2018		31.12.2018	
EUR million	Nominal value	Fair value	Nominal value	Fair value	Nominal value	Fair value
Foreign exchange forward contracts	1,204.0	3.0	949.9	-5.6	1,224.2	1.2
Currency options	0.0	0.0	48.3	-0.1	0.0	0.0
Electricity derivatives	0.0	0.0	0.2	0.1	0.0	0.0
Total	1,204.0	3.0	998.4	-5.6	1,224.2	1.2

Derivatives not designated as hedging instruments

The Group enters into other foreign exchange and electricity forward contracts or currency options with the intention of reducing the risk of expected sales and purchases, these other contracts are not designated in hedge relationships and are measured at fair value through profit or loss.

Notes

CASH FLOW HEDGES

Foreign currency risk

Foreign exchange forward and option contracts measured at fair value through OCI are designated as hedging instruments in cash flow hedges of forecast sales and purchases in US dollar. These forecast transactions are highly probable, and they comprise about 47.3% of the Group's total hedged transaction flows. The foreign exchange forward contract balances vary with the level of expected foreign currency sales and purchases and changes in foreign exchange forward rates.

At the inception of these deals the Group assess whether the critical terms of the foreign currency forward contracts match the terms of the expected highly probable forecast transactions. On a quarterly basis the Group performs qualitative effectiveness test by checking that the hedging instrument is linked on the relevant assets and liabilities, projected business transactions or binding contracts according to the hedging strategy and that there are no related credit risks. Hedge ineffectiveness is recognized through profit or loss.

The cash flow hedges of the expected future sales and purchases in 2019 and 2018 were assessed to be highly effective and a net unrealized loss, with a deferred tax asset relating to the hedging instruments, is included in OCI. The amounts recognized in OCI are shown in the table below and the reclassifications to profit or loss during the year are as shown in the consolidated statement of income.

Fair value reserve of cash flow hedges

EUR million	30.6.2019	30.6.2018	31.12.2018
Balance as of January 1	0.1	10.8	10.8
Gains and losses deferred to equity (fair value reserve)	-1.1	-8.4	-13.4
Change in deferred taxes	0.2	1.7	2.7
Balance as of the end of period	-0.8	4.1	0.1

15. TRANSACTIONS WITH RELATED PARTIES

EUR million	30.6.2019	30.6.2018	31.12.2018
Sales of goods and services with associated companies and joint arrangements	21.6	20.8	47.1
Receivables from associated companies and joint arrangements	9.1	10.4	8.9
Purchases of goods and services from associated companies and joint arrangements	26.9	24.2	50.5
Liabilities to associated companies and joint arrangements	8.7	7.1	8.7

ANALYST AND PRESS BRIEFING

An analyst and press conference will be held at the restaurant Savoy's Salikabinetti (address: Eteläesplanadi 14, Helsinki) on July 25, 2019, at 11.00 am Finnish time. The Interim Report will be presented by Konecranes' President and CEO Panu Routila and CFO Teo Ottola.

A live webcast of the conference will begin at 11.00 am at www.konecranes.com. Please see the press release dated July 11, 2019 for the conference call details.

NEXT REPORT

Konecranes Plc plans to publish January–September Interim Report 2019 on October 24, 2019.

KONECRANES PLC

Eero Tuulos
Vice President, Investor Relations

FURTHER INFORMATION

Eero Tuulos,
Vice President, Investor Relations,
tel. +358 (0) 20 427 2050

DISTRIBUTION

Nasdaq Helsinki
Major media
www.konecranes.com

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2018, Group sales totaled EUR 3,16 billion. The Group has 16,000 employees in 50 countries. Konecranes shares are listed on the Nasdaq Helsinki (symbol: KCR).

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