

A worker wearing a white hard hat and a high-visibility yellow and black Konecranes jacket stands with their back to the camera in a large industrial facility. The background is filled with complex machinery, including yellow overhead cranes and various pipes, creating a sense of a busy manufacturing environment.

July 24, 2026

Strong orders in the second quarter

Marko Tulokas, President & CEO
Teo Ottola, CFO

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KONECRANES

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Presenters and agenda

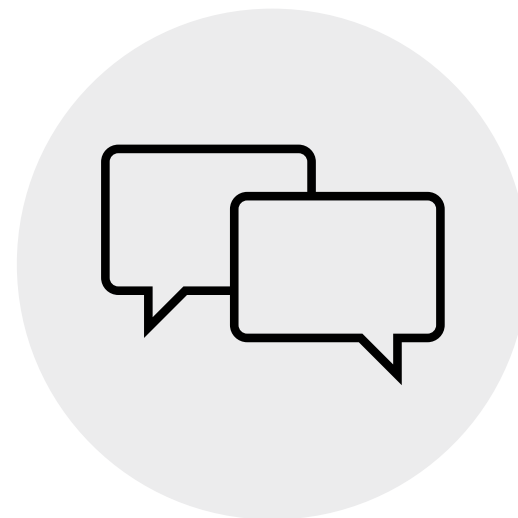
Marko Tulokas
President & CEO



Teo Ottola
CFO



Questions & Answers



Key points of the quarter

- Good M&A activity – recent acquisition in Japan is a key element in expanding our geographical presence
- Good activity continued within ports business and defense, power and aviation segments
- Strong order intake in Q2 resulted in highest order book in three years
- Deliveries expected to recover in H2

Solid quarter with highest orders in three years

Order intake increased in all Business Areas; Sales reflected the timing of the order book

- Orders +13.4% Y/Y (comp. FX)
- Net sales EUR 1,019 million, -2.8% Y/Y (comp. FX)

Order book improved year-on-year

Comparable EBITA margin was 12.7%

- Profitability improved in Industrial Equipment, but decreased in Industrial Service and Port Solutions
- Decrease in profitability was mainly due to lower volumes

Order intake

1,241

EUR million

+13.4%*

Order book

3,385

EUR million

+15.0%*

Net sales

1,019

EUR million

-2.8%*

Comparable EBITA

12.7%

margin

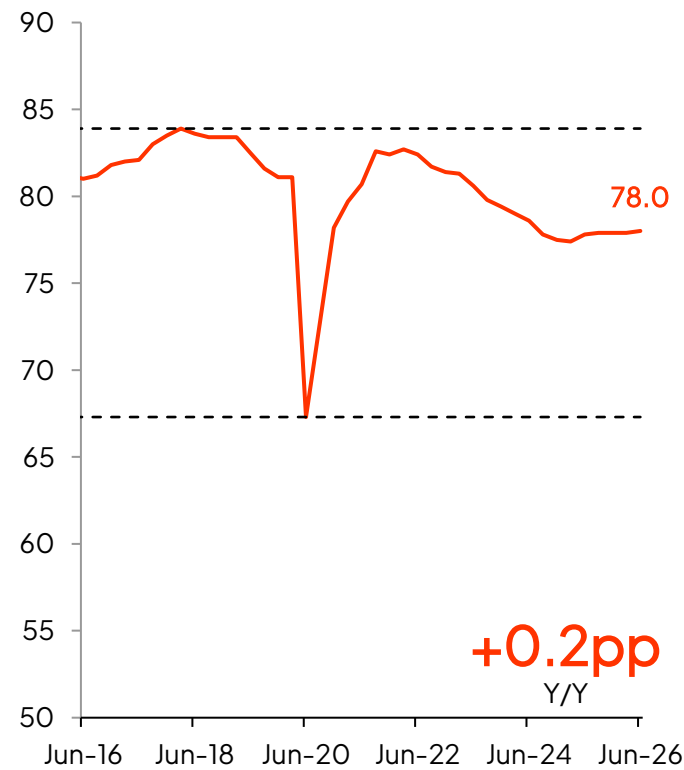
-1.6pp

*Year on year change on a comparable currency basis

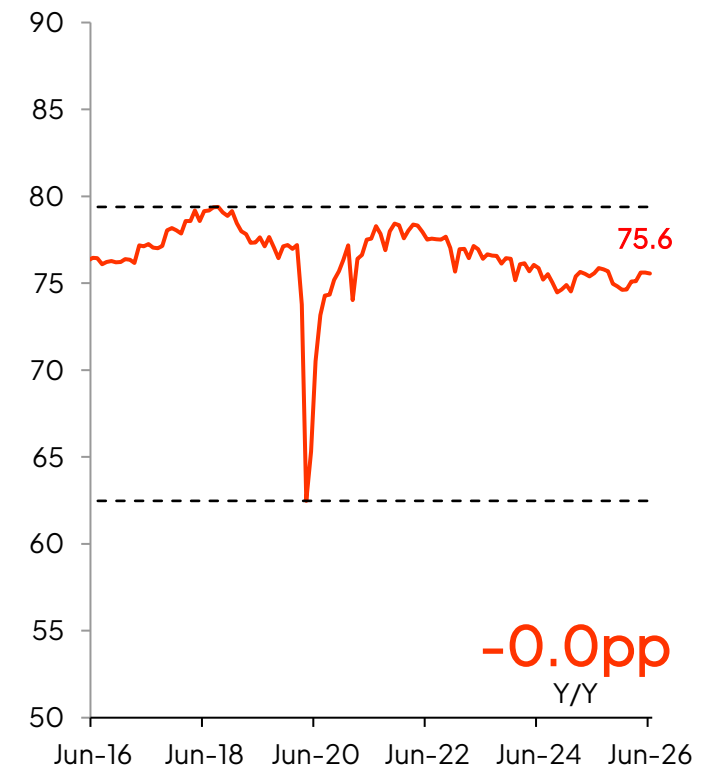


Industrial Service and Industrial Equipment: Capacity utilization level in the EU and US broadly stable

EU capacity utilization rate, %



US manufacturing capacity utilization rate, %

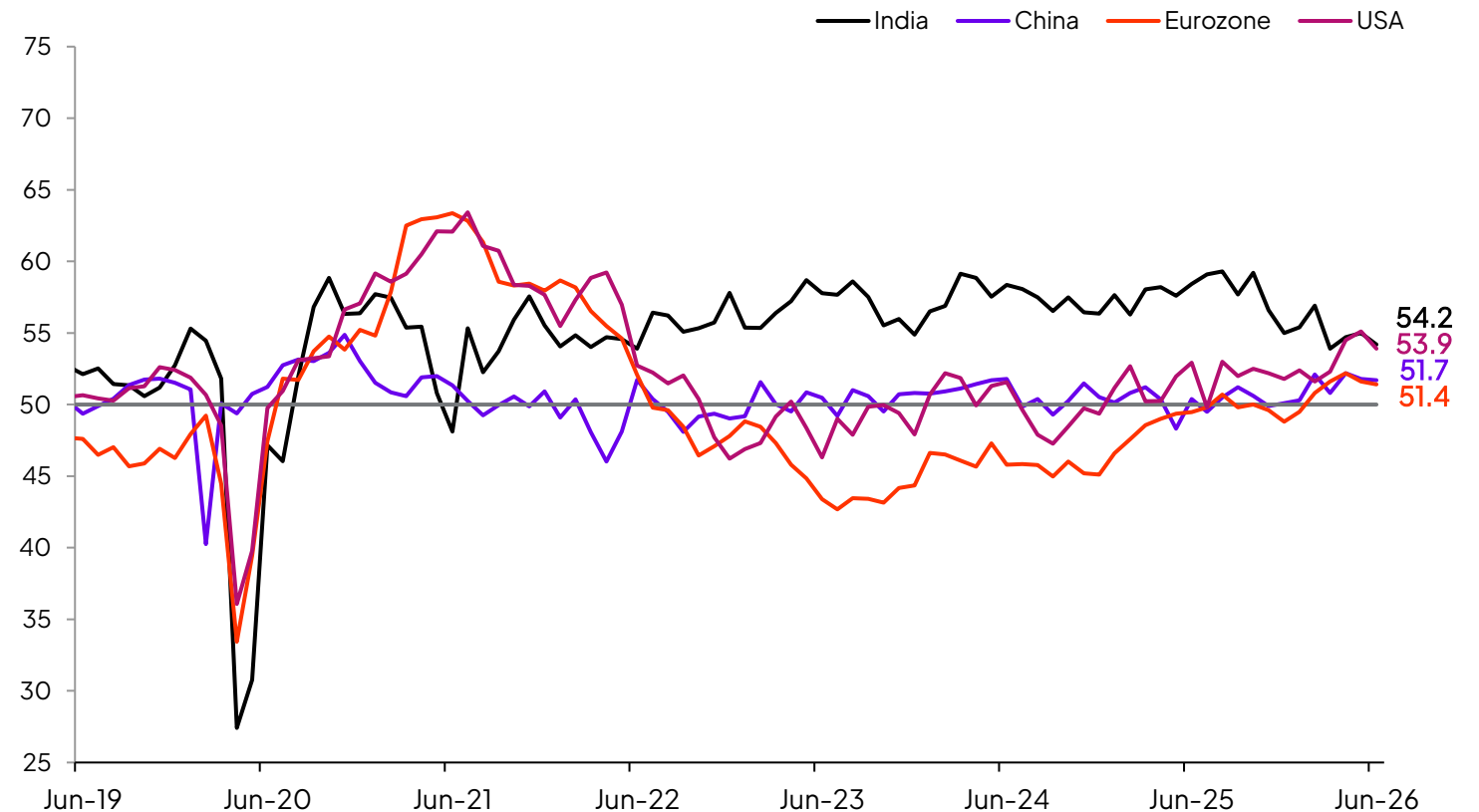


Source: Eurostat, Federal Reserve Economic Data



Industrial Service and Industrial Equipment: Manufacturing demand for industrial goods remains on a healthy level

Manufacturing PMIs

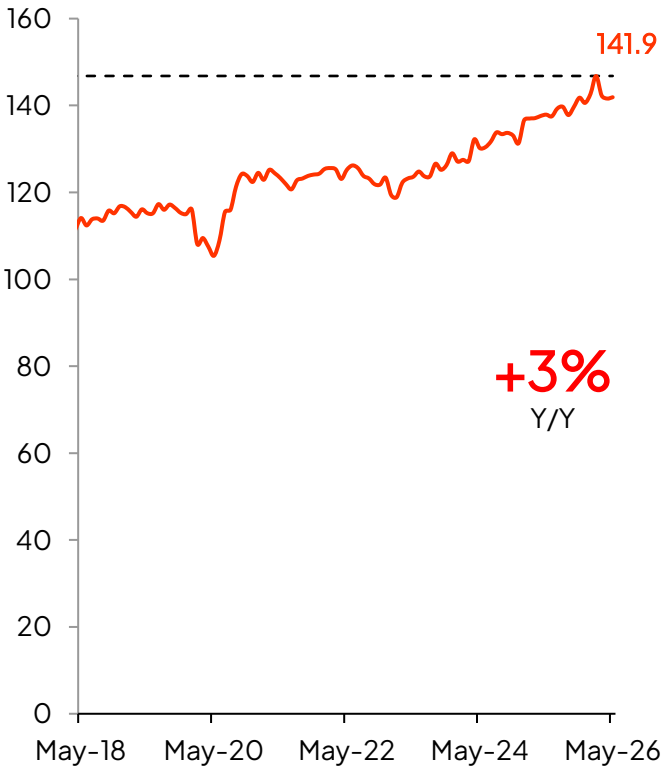


Source: S&P Global

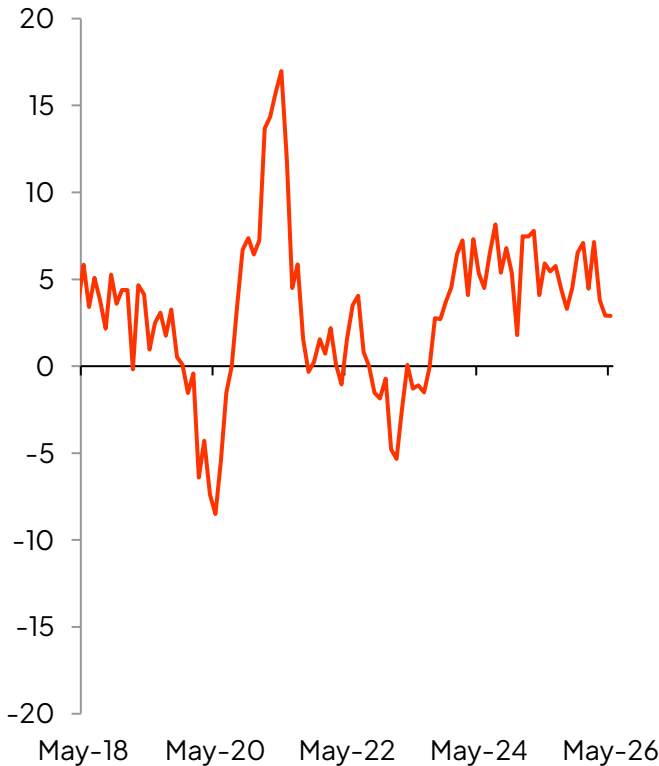


Port Solutions: Container throughput index continues at a high level

RWI/ISL Container Throughput Index, (2015 = 100)



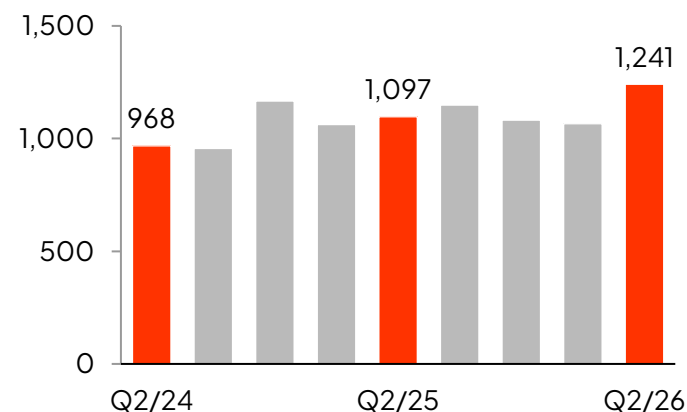
Monthly index change Y/Y, %



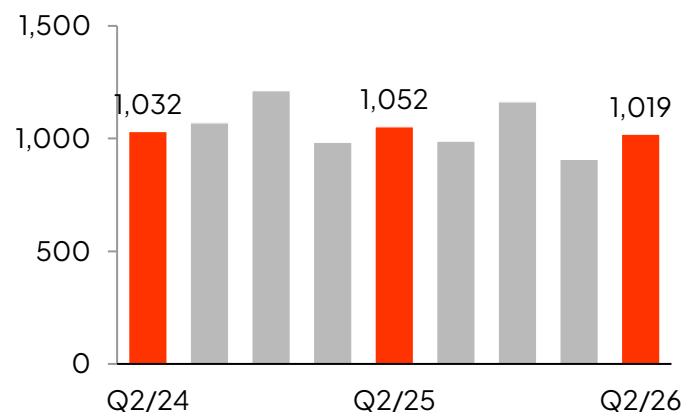
Source: RWI/ISL: Monthly container throughput index

Strong order intake, sales reflect order book timing

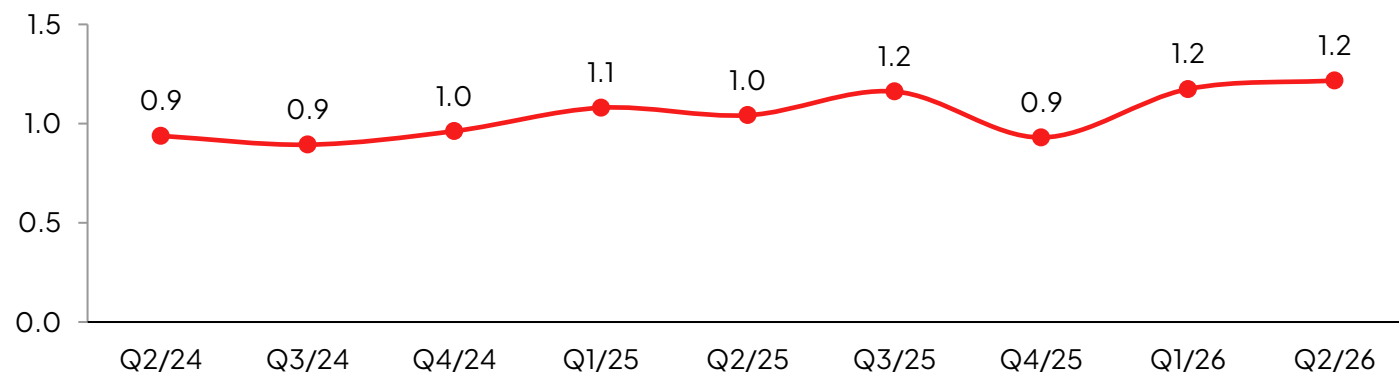
Order intake, EUR million



Net sales, EUR million



Book to bill



Order intake

+13.2%

Y/Y reported

+13.4%

Y/Y comp. FX

- Increase in all Business Areas
- Increase in Americas and APAC but decrease in EMEA

Net sales

-3.1%

Y/Y reported

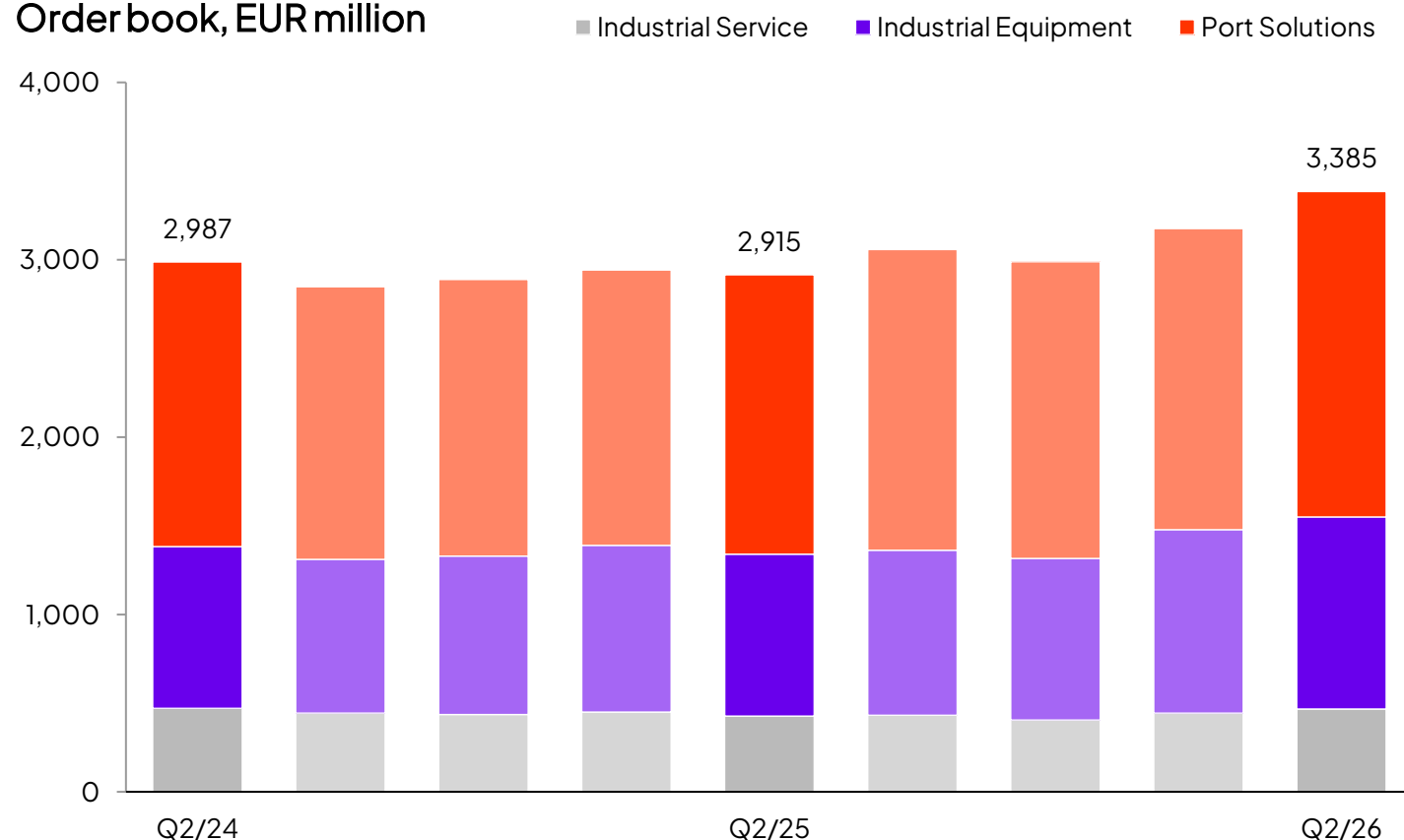
-2.8%

Y/Y comp. FX

- Increase in Industrial Equipment, but decrease in Industrial Service and Port Solutions
- Increase in Americas, but decrease in APAC and EMEA

Clearly higher order book for H2 compared to last year

Orderbook, EUR million



Orderbook

+16.1%

Y/Y reported

+15.0%

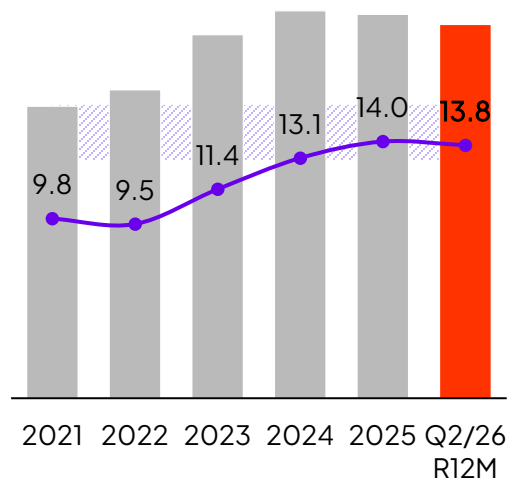
Y/Y comp. FX

- EUR 3,385 million
- Order book approx. EUR 200 million higher for H2 compared to last year
- Increase in all Business Areas
- Sequential growth of the order book was 6.6%

Progression with our financial targets

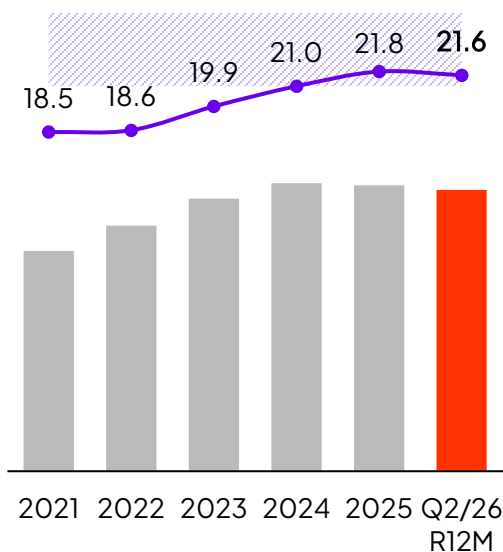
Group

Target: 13-16%⁽¹⁾



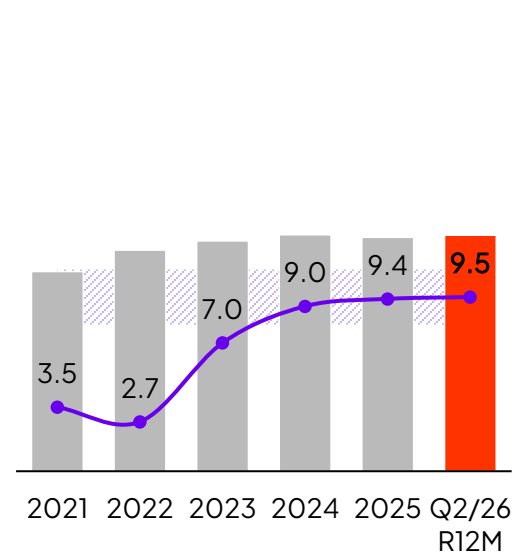
Industrial Service

Target: 21-25%⁽¹⁾



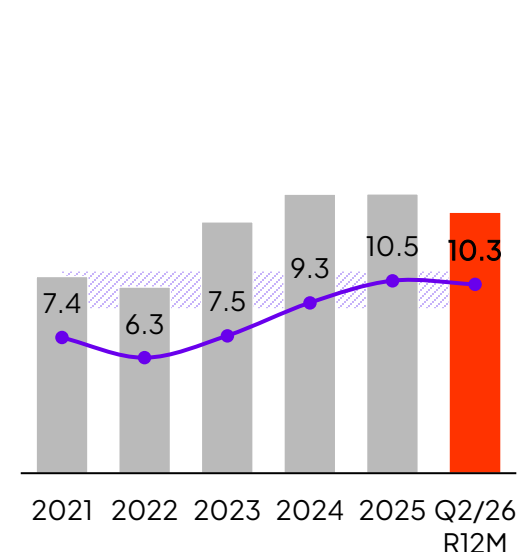
Industrial Equipment

Target: 8-11%⁽¹⁾



Port Solutions

Target: 9-11%⁽¹⁾



Net sales, EUR million

Comparable EBITA, %

Note (1): Profitability range, depending on the cycle

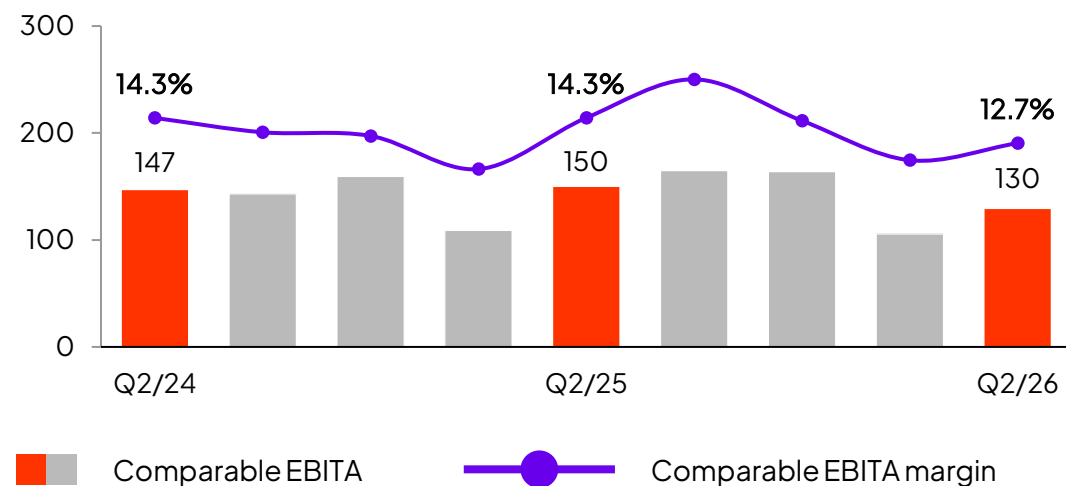
Solid profitability despite lower volumes

Teo Ottola, CFO



Decrease in profitability mainly driven by lower volumes, higher costs offset by pricing

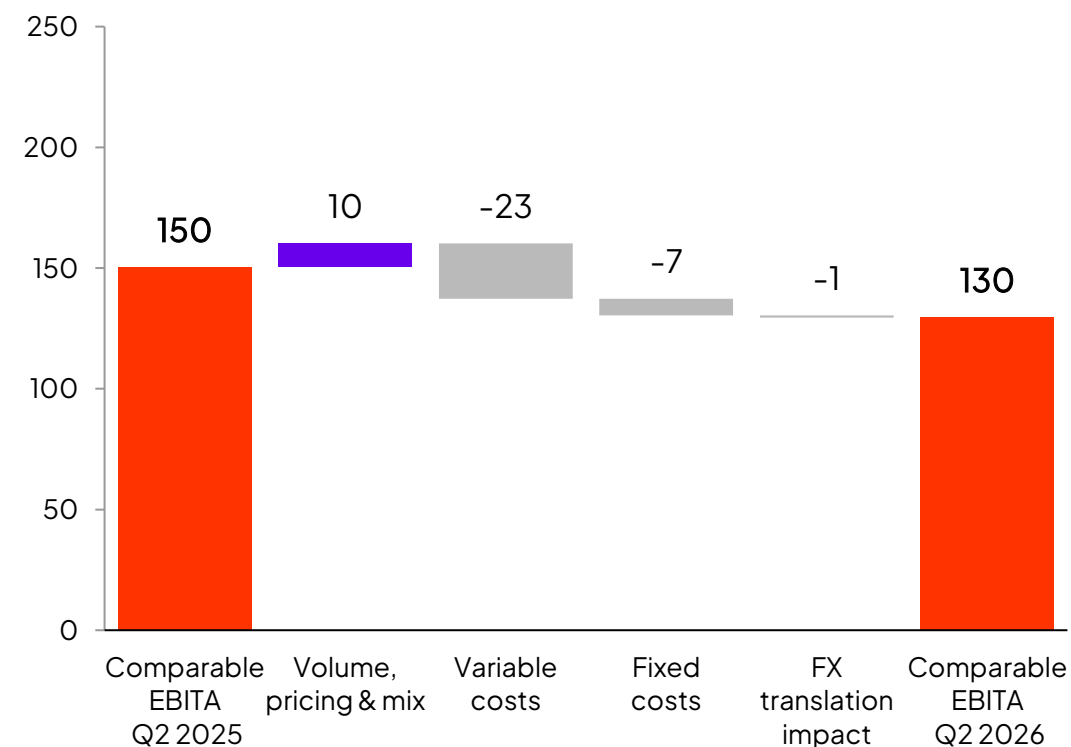
Comparable EBITA, EUR million and %



Comparable EBITA margin

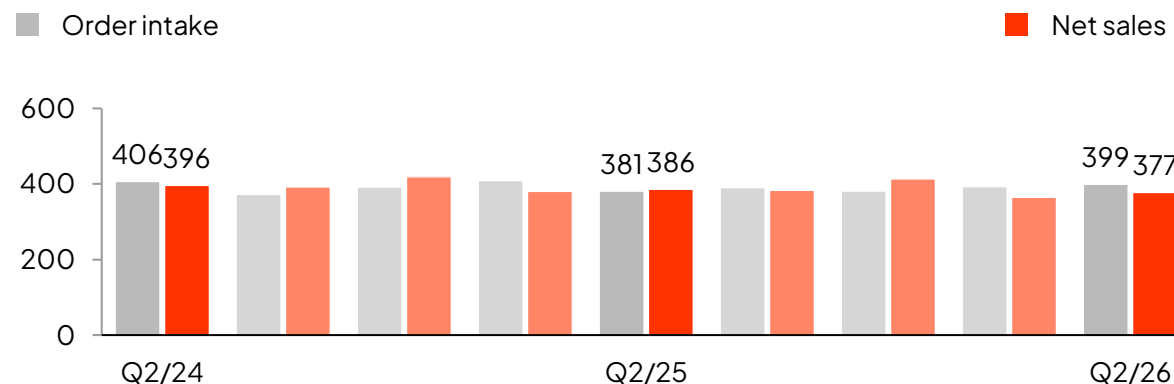
- Profitability improved in Industrial Equipment, but decreased in Industrial Service and Port Solutions

Comparable EBITA, EUR million

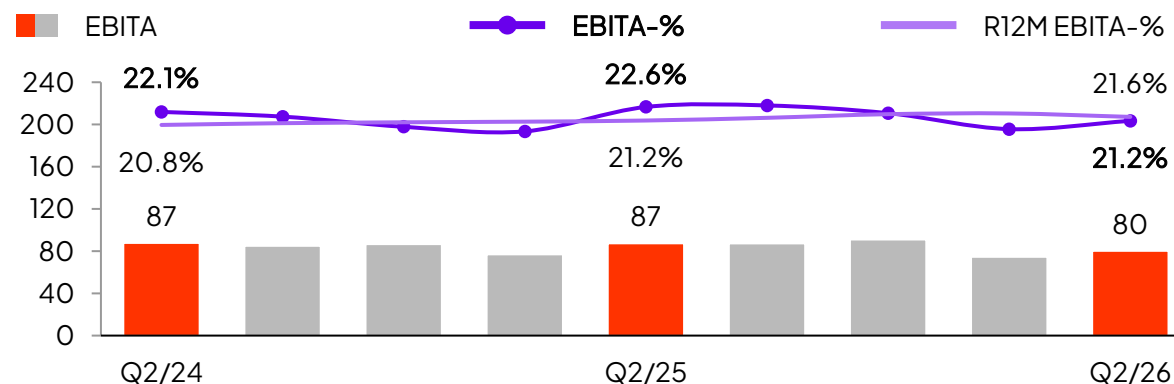


Industrial Service – good order intake

Order intake and net sales, EUR million



Comparable EBITA, EUR million and %



Order intake

+4.7% Y/Y reported

+5.2% Y/Y comp. FX

- Increase in parts and in field service
- Increase in the Americas and EMEA, decrease in APAC
- **Agreement base:** EUR 351.5 million, +4.2% Y/Y comp. FX
- **Order book:** EUR 467.2 million, +9.4% Y/Y

Net sales

-2.2% Y/Y reported

-1.7% Y/Y comp. FX

- Increase in parts and decrease in field service
- Increase in APAC, decrease in the Americas and EMEA

Comparable EBITA margin

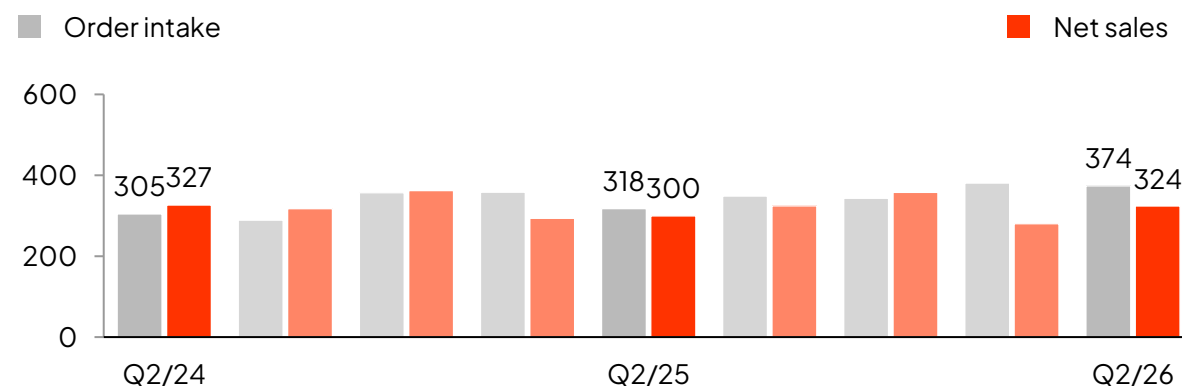
21.2%

-1.4pp Y/Y change

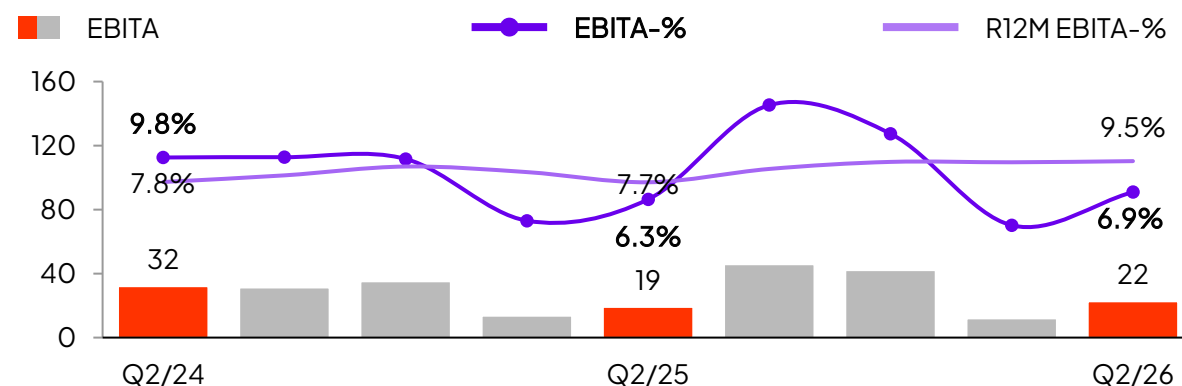
- Decrease was mainly due to lower volumes

Industrial Equipment – solid quarter with improved orders, net sales and profitability

Order intake and net sales, EUR million



Comparable EBITA, EUR million and %



Order intake

+17.7% Y/Y reported

+18.3% Y/Y comp. FX

- External orders +18.9% Y/Y comp. FX
- Increase in components and process cranes but decrease in standard cranes
- Increase in the Americas and APAC and stable in EMEA
- **Orderbook:** EUR 1,082.7 million, +18.6% Y/Y

Net sales

+8.1% Y/Y reported

+8.6% Y/Y comp. FX

- External sales +9.0% Y/Y comp. FX
- Increase in standard cranes, components and process cranes
- Increase in the Americas, stable in EMEA and decrease in APAC

Comparable EBITA margin

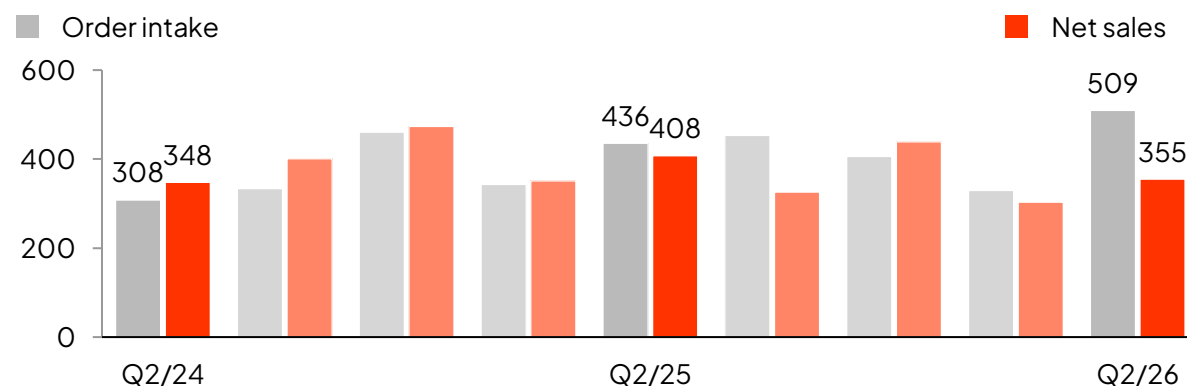
6.9%

+0.6pp Y/Y change

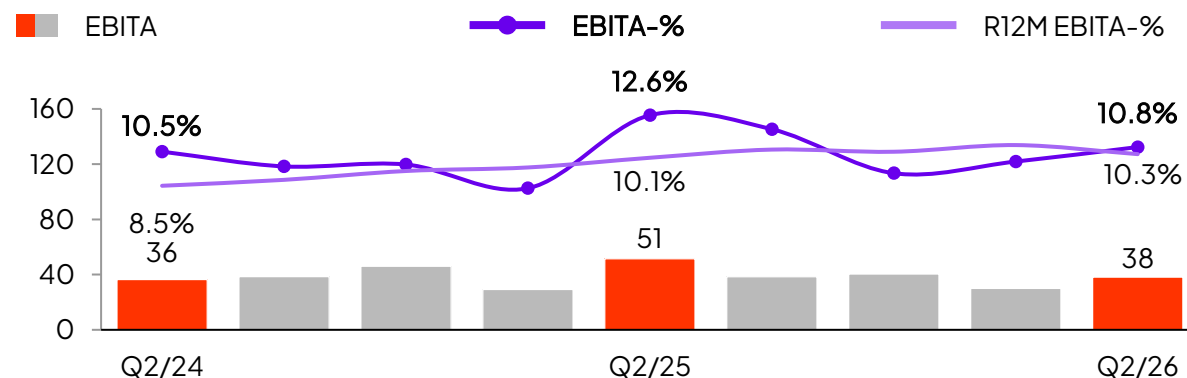
- Increase mainly due to higher volumes and positive pricing

Port Solutions – highest orders in three years

Order intake and net sales, EUR million



Comparable EBITA, EUR million and %



Order intake

+17.0% Y/Y reported

+16.9% Y/Y comp. FX

- Increase in the Americas, but decrease in EMEA and APAC
- Two large orders received in Q2 2026
- Customer activity was high in RTGs, Port service and Lift Trucks

Net sales

-12.9% Y/Y reported

-12.9% Y/Y comp. FX

Orderbook:

- EUR 1,834.6 million, +16.5% Y/Y

Comparable EBITA margin

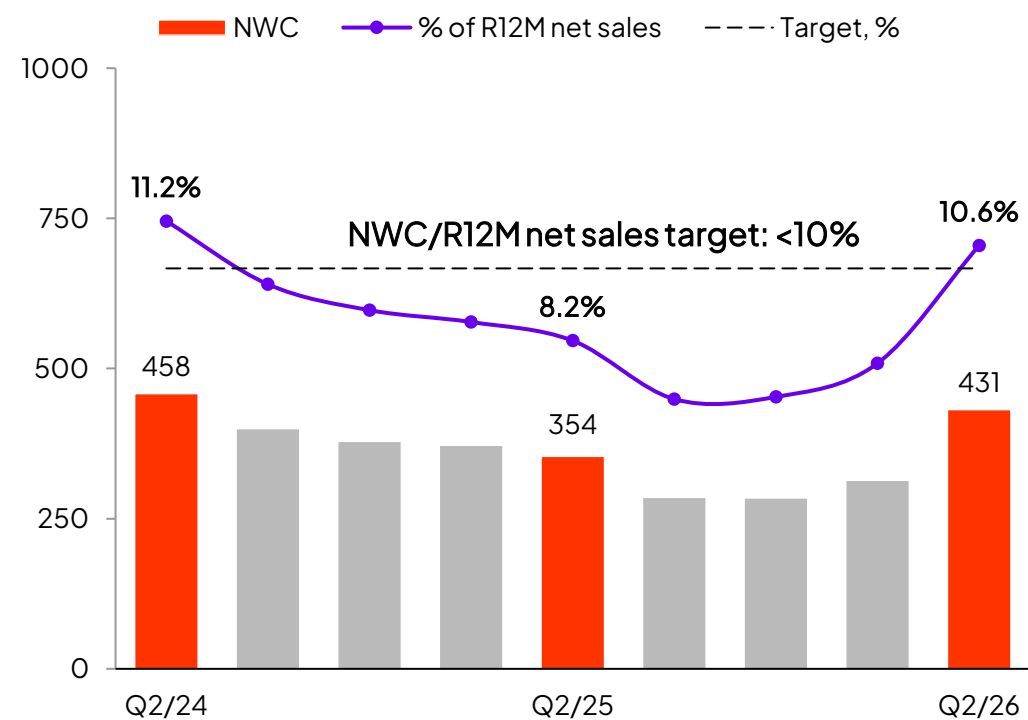
10.8%

-1.9pp Y/Y change

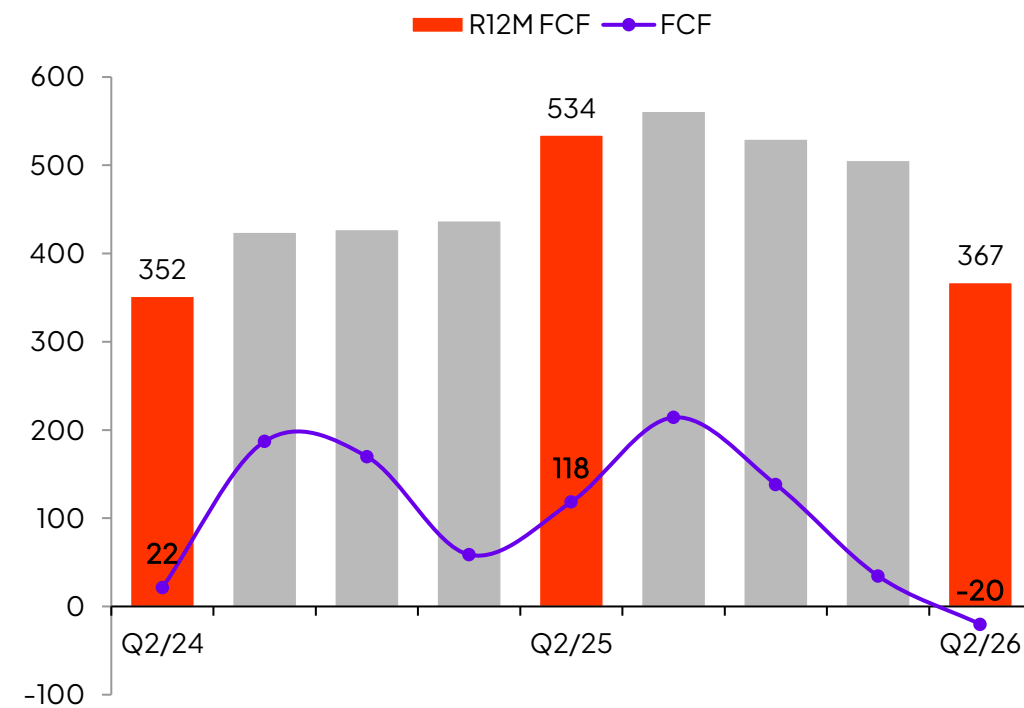
- Decrease mainly driven by lower volumes, partly offset by a positive impact from US tariff refunds

Increase in net working capital due to higher inventories

Net working capital, EUR million and % of R12M sales

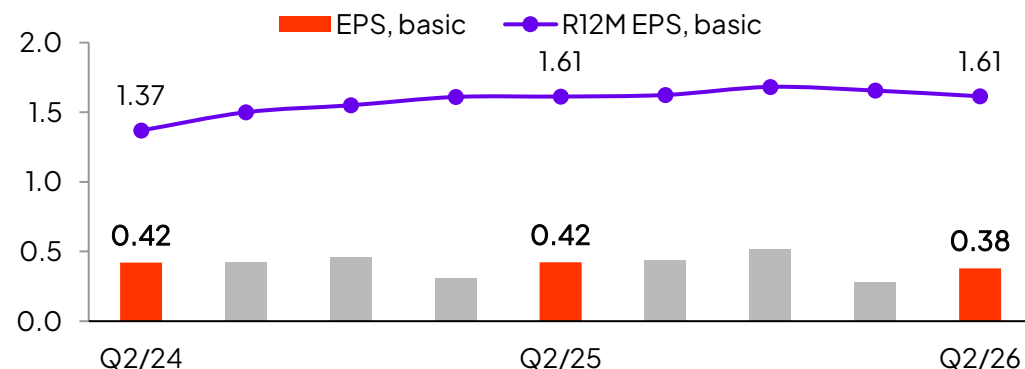


Free cash flow, EUR million

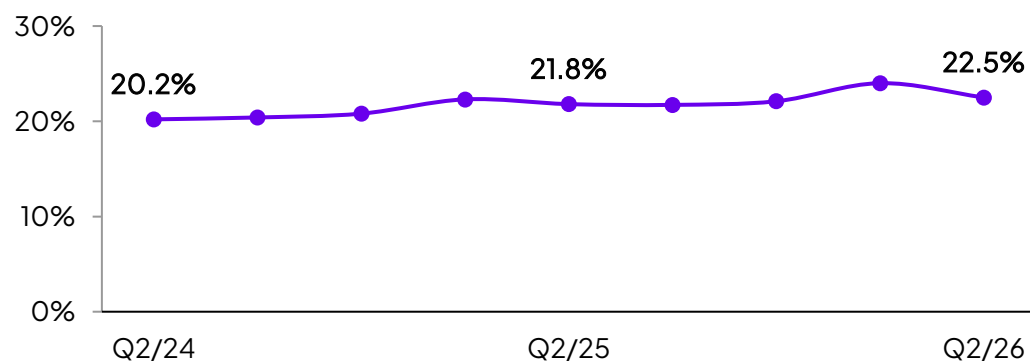


Net debt impacted by EUR 178 million dividend payment

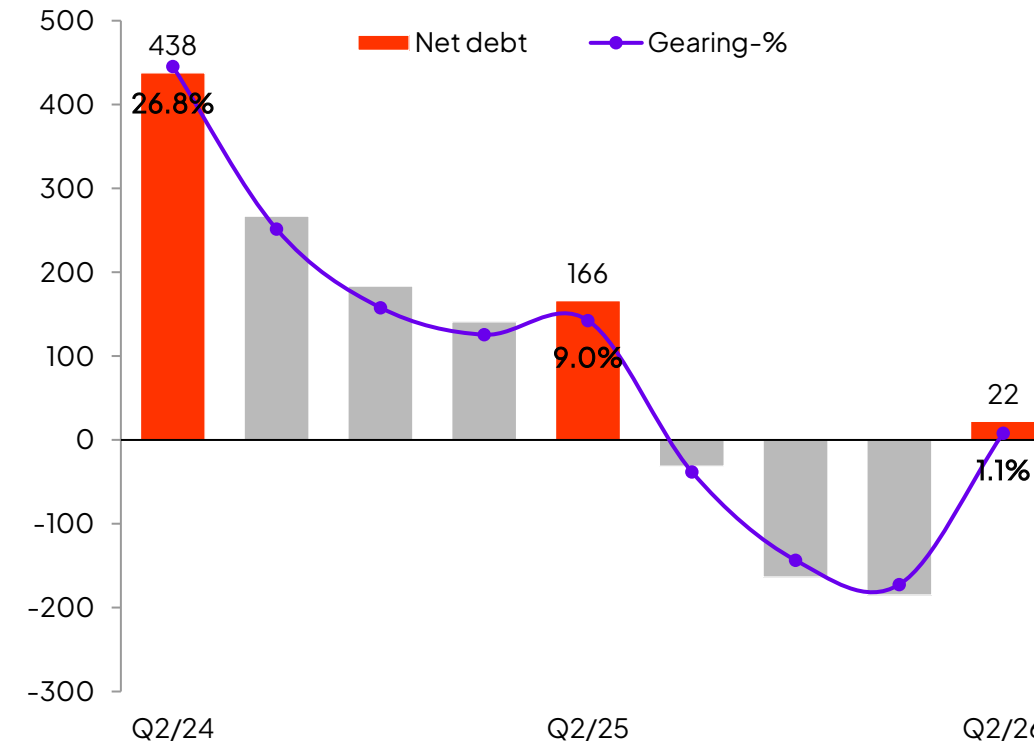
Earnings per share (basic), EUR



R12M Comparable return on capital employed, %



Net debt, EUR million
Gearing, %





Outlook for 2026

Marko Tulokas, President & CEO

Demand outlook



Within the industrial customers segment, we expect our demand environment to remain on a healthy level.

For our port customers, container throughput continues to be on a high level, and the long-term prospects for container handling remain good.

However, uncertainty related to geopolitics and trade policy tensions remains high.



Financial guidance

Net sales expected to remain approximately on the same level or to increase in 2026 compared to 2025.

Comparable EBITA margin expected to remain approximately on the same level in 2026 compared to 2025.

An aerial photograph of a busy port at sunset. A large container ship is docked at a pier, with its deck covered in stacks of colorful shipping containers. Two large blue cranes are positioned on the ship, their long jibs extending upwards. The sun is low on the horizon, casting a warm orange glow over the water and the city skyline in the distance. Several other ships are visible in the harbor.

Capital Markets Update in connection
with Q3 results on October 23, 2026

KONECRANES²²

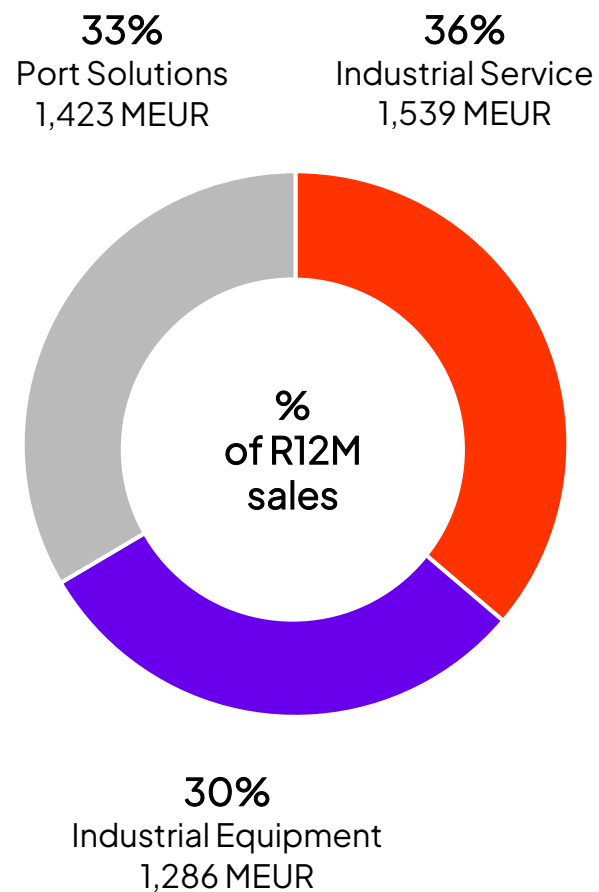
Q&A



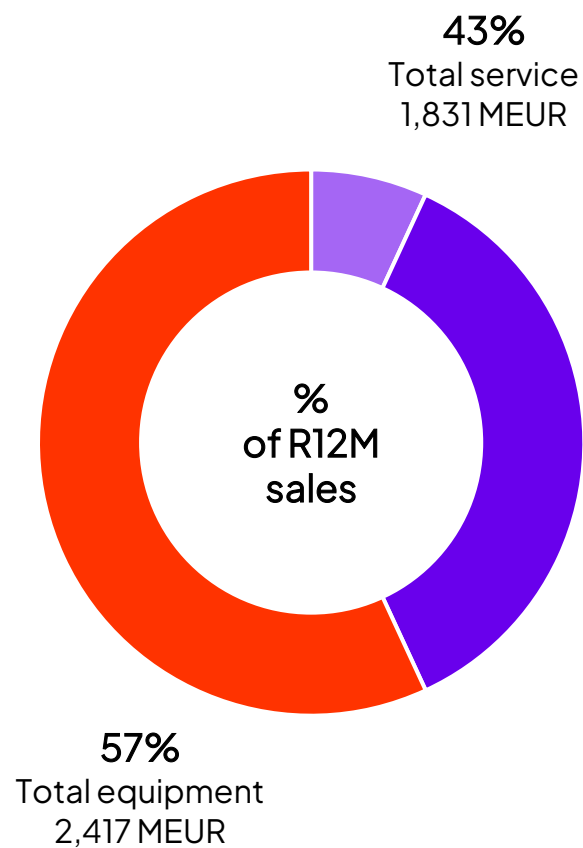
Appendix

Group R12M sales split

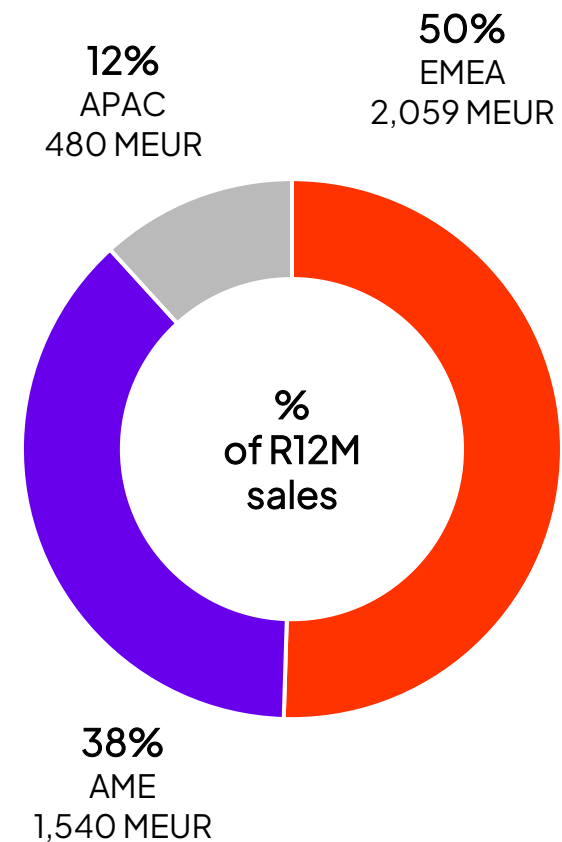
Group R12M sales by Business Area



Group R12M sales by offering type⁽¹⁾



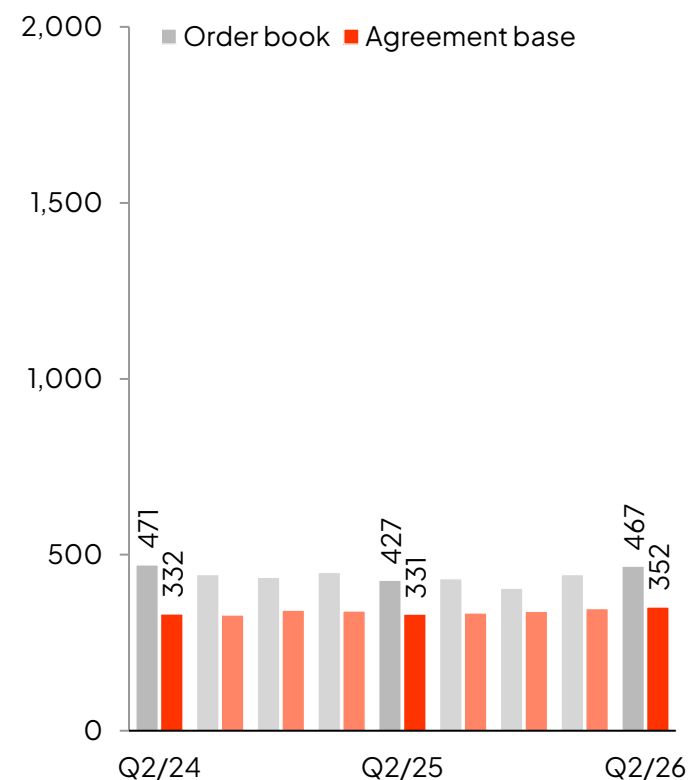
Group R12M sales by region



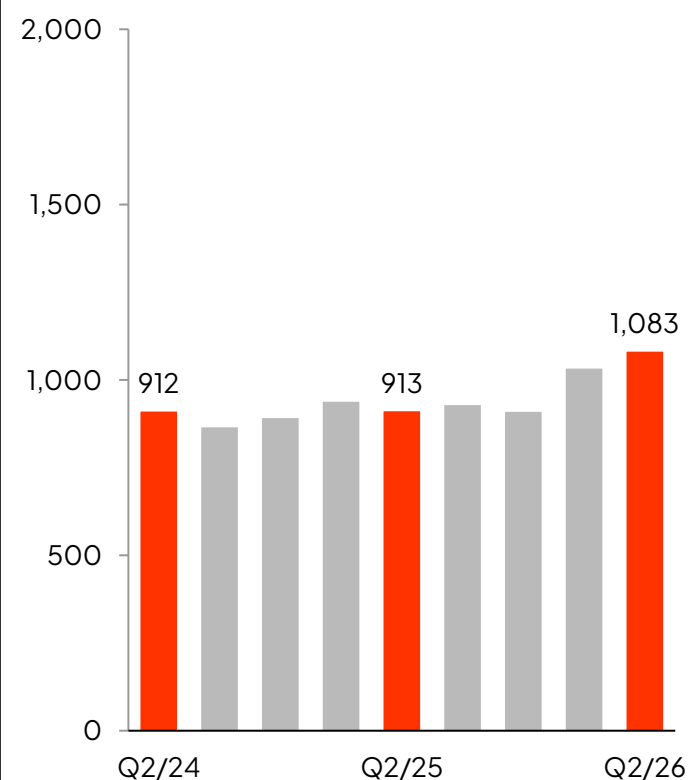
Note (1): Total service includes Industrial Service and Port Solutions' service sales, Total equipment includes Industrial Equipment and Port Solutions excluding Port Solutions' service sales

Industrial Service agreement base and order book by Business Area

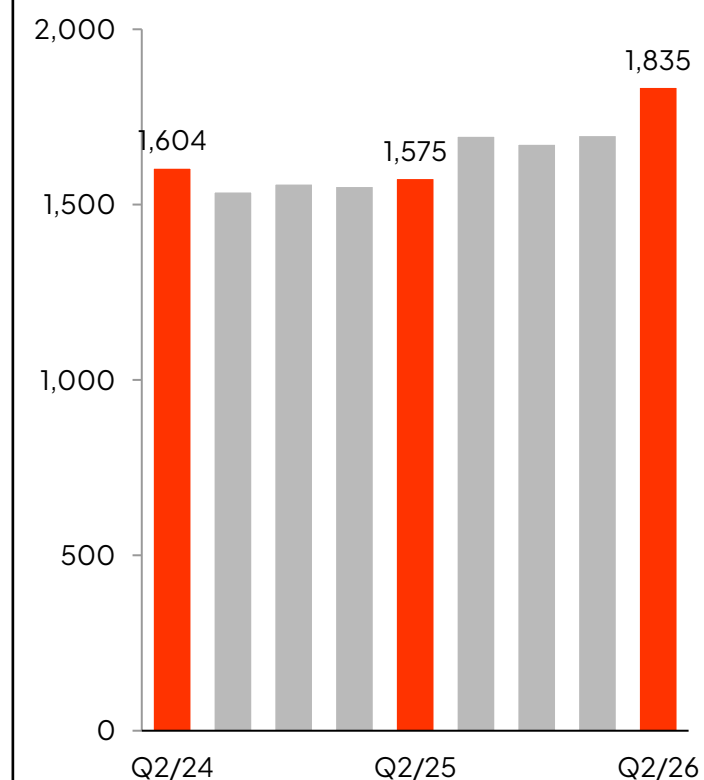
Industrial Service agr. base & order book, MEUR



Industrial Equipment order book, MEUR



Port Solutions order book, MEUR



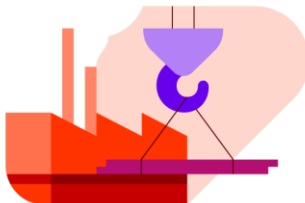
We create value for our broad customer base through circular services, and electrified and hybrid equipment offering



Group
Circular Services

Share of
2026 YTD
Group net sales

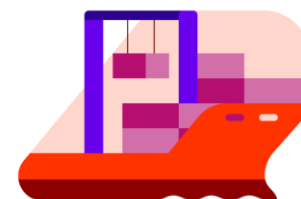
41%



BA Industrial Equipment
Fully electrified equipment

Share of
2026 YTD
BA's net sales

100%



BA Port Solutions
Fully electrified and hybrid equipment

Share of
2026 YTD
Equipment net sales

67%

Group key figures

EUR million (unless otherwise stated)	4-6/2026	4-6/2025	Change %	1-6/2026	1-6/2025	Change %	R12M	1-12/2025
Order intake	1,241.0	1,096.8	13.2	2,307.0	2,159.0	6.9	4,537.3	4,389.3
Order book at end of period				3,384.5	2,914.8	16.1		2,988.4
Net sales total	1,019.5	1,052.4	-3.1	1,927.4	2,036.1	-5.3	4,079.1	4,187.8
Comparable EBITDA	154.9	175.1	-11.5	287.8	311.2	-7.5	666.9	690.3
Comparable EBITA	129.5	150.3	-13.8	235.2	259.3	-9.3	564.0	588.1
Comparable EBITA margin, %	12.7%	14.3%		12.2%	12.7%		13.8%	14.0%
Comparable operating profit	120.9	141.6	-14.6	217.9	241.9	-9.9	529.4	553.4
Comparable operating margin, %	11.9%	13.5%		11.3%	11.9%		13.0%	13.2%
Operating profit	119.6	136.9	-12.6	215.2	236.9	-9.1	520.7	542.4
Operating margin, %	11.7%	13.0%		11.2%	11.6%		12.8%	13.0%
Profit before taxes	116.3	132.6	-12.2	207.6	230.3	-9.9	493.8	516.5
Net profit for the period	90.6	100.4	-9.7	157.8	173.9	-9.3	383.7	399.8
Free cash flow	-20.2	118.4		14.4	177.1		366.9	529.6
Earnings per share, basic, EUR	0.38	0.42	-9.7	0.66	0.73	-9.3	1.61	1.68
Net debt				22.3	166.1			-163.5
Gearing, %				1.1%	9.0%			-7.8%
Net debt / Comparable EBITDA, R12M				0.0	0.3			-0.2
Return on capital employed, %, R12M							20.6%	20.7%
Comparable return on capital employed, %, R12M							22.5%	22.1%
Average number of personnel during the period				16,414	16,692	-1.7		16,614

Note: Konecranes Plc's Annual General Meeting on March 26, 2026, decided on a share issue without payment (share split) in which two (2) new shares were issued for each existing share. The share-specific indicators have been calculated using the post-share split number of shares. Share-specific indicators for the comparison periods have been adjusted to correspond to the post-share split number of shares.

Key figures by Business Areas

EUR million (unless otherwise stated)									
Industrial Service	4-6/2026	4-6/2025	Change %	Change % Comp. FX	1-6/2026	1-6/2025	Change %	Change % Comp. FX	1-12/2025
Order intake	399.1	381.0	4.7	5.2	791.7	789.7	0.3	3.0	1,561.1
Agreement base value	351.5	331.3	6.1	4.2	351.5	331.3	6.1	4.2	339.3
Net sales	377.5	386.1	-2.2	-1.7	742.2	766.4	-3.2	-0.6	1,562.8
Comparable EBITA	80.0	87.1	-8.2		154.3	163.7	-5.8		341.5
Comparable EBITA margin, %	21.2%	22.6%			20.8%	21.4%			21.8%

Industrial Equipment	4-6/2026	4-6/2025	Change %	Change % Comp. FX	1-6/2026	1-6/2025	Change %	Change % Comp. FX	1-12/2025
Order intake	373.8	317.6	17.7	18.3	754.7	675.8	11.7	14.6	1,367.6
of which external	350.4	296.3	18.3	18.9	708.8	627.1	13.0	16.1	1,266.5
Net sales	323.8	299.5	8.1	8.6	604.1	593.2	1.8	4.4	1,275.3
of which external	304.0	280.2	8.5	9.0	563.7	553.5	1.8	4.5	1,193.2
Comparable EBITA	22.5	19.0	18.4		34.3	32.4	5.6		120.0
Comparable EBITA margin, %	6.9%	6.3%			5.7%	5.5%			9.4%

Port Solutions	4-6/2026	4-6/2025	Change %	Change % Comp. FX	1-6/2026	1-6/2025	Change %	Change % Comp. FX	1-12/2025
Order intake	509.5	435.6	17.0	16.9	839.0	778.6	7.8	7.8	1,637.8
Net sales	355.0	407.7	-12.9	-12.9	658.1	758.7	-13.3	-13.2	1,523.4
of which service	72.6	77.2	-6.0	-8.4	137.1	146.3	-6.3	-7.7	304.6
Comparable EBITA	38.2	51.5	-25.8		68.2	80.7	-15.5		159.6
Comparable EBITA margin, %	10.8%	12.6%			10.4%	10.6%			10.5%

Statement of income

EUR million	4-6/ 2026	4-6/ 2025	Change %	1-6/ 2026	1-6/ 2025	Change %	1-12/ 2025
Net sales	1,019.5	1,052.4	-3.1	1,927.4	2,036.1	-5.3	4,187.8
Other operating income	0.8	2.1		3.5	4.5		9.0
Materials, supplies and subcontracting	-422.9	-455.3		-755.7	-853.9		-1,795.1
Personnel cost	-325.3	-312.8		-658.1	-650.0		-1,270.7
Depreciation and impairments	-34.1	-33.4		-69.9	-69.0		-136.4
Other operating expenses	-118.3	-116.2		-232.0	-230.8		-452.2
Operating profit	119.6	136.9	-12.6	215.2	236.9	-9.1	542.4
Share of associates' and joint ventures' result	-0.4	0.7		-0.3	0.6		0.9
Financial income	5.2	22.1		16.2	35.7		37.0
Financial expenses	-8.1	-27.1		-23.5	-42.9		-63.7
Profit before taxes	116.3	132.6	-12.2	207.6	230.3	-9.9	516.5
Taxes	-25.7	-32.2		-49.8	-56.4		-116.8
Profit for the period	90.6	100.4	-9.7	157.8	173.9	-9.3	399.8

Balance sheet

EUR million	30.6.2026	30.6.2025
Non-current assets	1,970.9	2,014.2
Goodwill	1,044.3	1,041.9
Intangible assets	399.2	435.0
Property, plant and equipment	418.3	416.4
Other	109.0	120.8
Current assets	2,557.3	2,574.1
Inventories	1,075.3	938.2
Accounts receivable	576.1	571.2
Receivables and other current assets	526.1	504.1
Cash and cash equivalents	379.9	560.4
Assets held for sale	0.0	0.0
Total Assets	4,528.2	4,588.2

EUR million	30.6.2026	30.6.2025
Total Equity	2,027.7	1,843.1
Non-current liabilities	667.4	1,030.6
Interest-bearing liabilities	296.6	618.4
Other long-term liabilities	211.2	226.9
Other	159.6	185.3
Current liabilities	1,833.0	1,714.6
Interest-bearing liabilities	106.8	112.8
Advance payments received	702.9	636.1
Accounts payable	383.2	334.9
Provisions	98.8	99.6
Other current liabilities	541.4	531.3
Liabilities directly attributable to assets held for sale	0.0	0.0
Total Equity and Liabilities	4,528.2	4,588.2

Cash flow statement

EUR million	1-6/ 2026	1-6/ 2025	1-12/ 2025
Operating income before change in net working capital	237.1	284.2	663.5
Change in net working capital	-138.6	-26.2	50.1
Net cash flows from operating activities before financing items and taxes	98.4	258.0	713.6
Financing items and taxes	-58.0	-59.0	-144.0
Net cash flows from operating activities	40.4	199.0	569.5
Net cash flows from investing activities	-27.4	-24.3	-41.3
Net cash flows before financing activities	13.0	174.6	528.2
Net cash flows from financing activities	-268.2	-310.7	-591.9
Translation differences in cash	3.1	-13.5	-14.3
Change of cash and cash equivalents	-252.1	-149.5	-78.0
Free cash flow	14.4	177.1	529.6

Note: Change in loans receivable has been moved from cash flows from financing activities to cash flows from investing activities in 1-6/2026. Figures for the comparison periods have been adjusted correspondingly.

Thank you

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