



Capital Markets Day

Port Solutions Positioned to capture growth

Tomas Myntti, President, Business Area Port Solutions October 23, 2026

KONECRANES

Important notice

The following applies to this presentation, the oral presentation of the information in this presentation by Konecranes Oyj (the “**Company**” or “**Konecranes**”) or any person on behalf of the Company, and any question-and-answer session that follows the oral presentation (collectively, the “**Information**”). In accessing the Information, you agree to be bound by the following terms and conditions.

This presentation does not constitute an offer of or an invitation by or on behalf of, Konecranes, or any other person, to purchase any securities.

The Information is not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident of, or located in, any locality, state, country or other jurisdiction where such distribution or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

The Information contains forward-looking statements. All statements other than statements of historical fact included in the Information are forward-looking statements. Forward-looking statements give the Company’s current expectations and projections relating to its financial condition, results of operations, plans, objectives, future performance and business. These statements may include, without limitation, any statements preceded by, followed by or including words such as “target,” “believe,” “expect,” “aim,” “intend,” “may,” “anticipate,” “estimate,” “plan,” “project,” “will,” “can have,” “likely,” “should,” “would,” “could” and other words and terms of similar meaning or the negative thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company’s control that could cause the Company’s actual results, performance or achievements to be materially different from the expected results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company’s present and future business strategies and the environment in which it will operate in the future.

The Information, including but not limited to forward-looking statements, applies only as of the date of this document and is not intended to give any assurances as to future results. Market data used in the Information not attributed to a specific source are estimates of the Company and have not been independently verified.

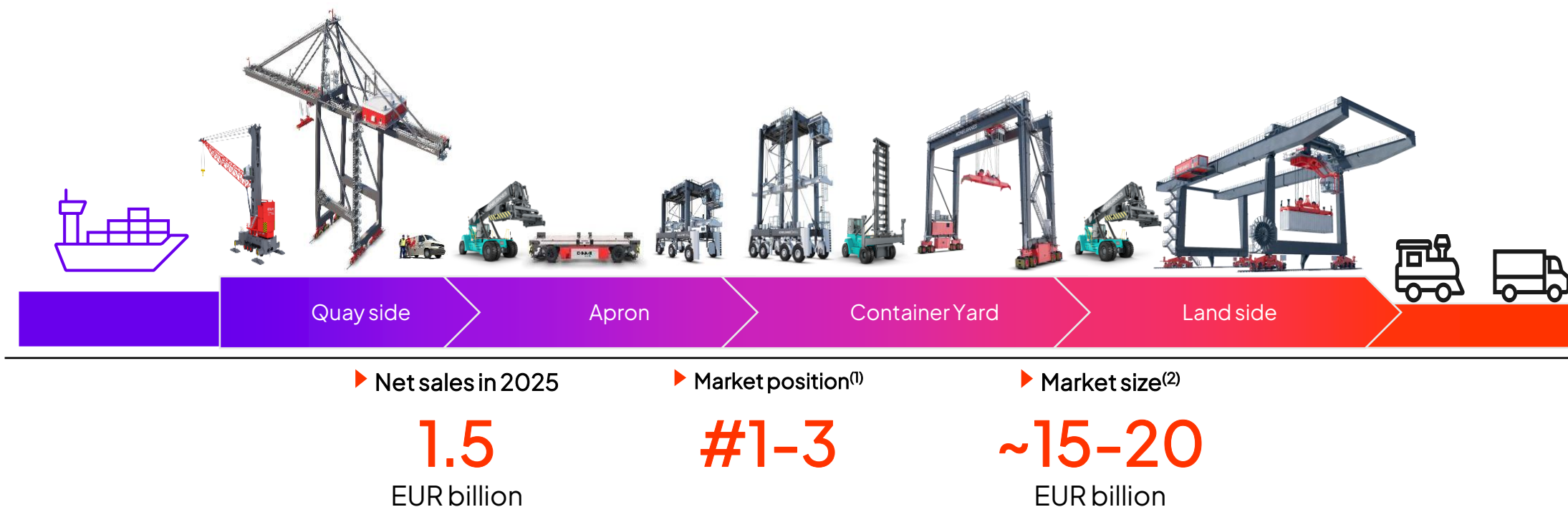
We are the Western leader in cargo handling

▶ Widest and deepest offering in container handling

▶ Core offering and range for bulk, general cargo and heavy forklifts

▶ Automation and software with intelligent material handling solutions

▶ Services dedicated to ensure **efficiency** and **sustainability** across entire fleets

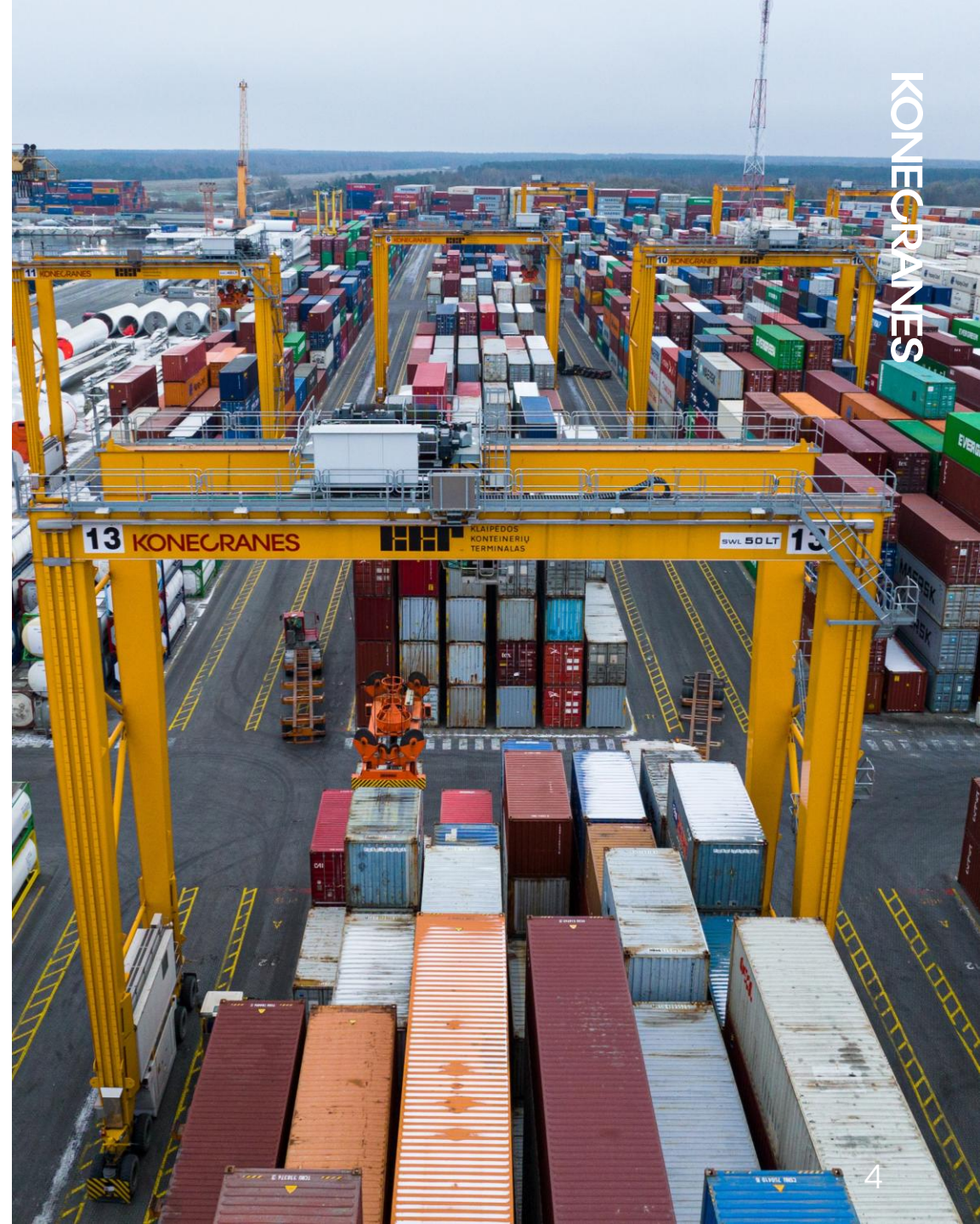
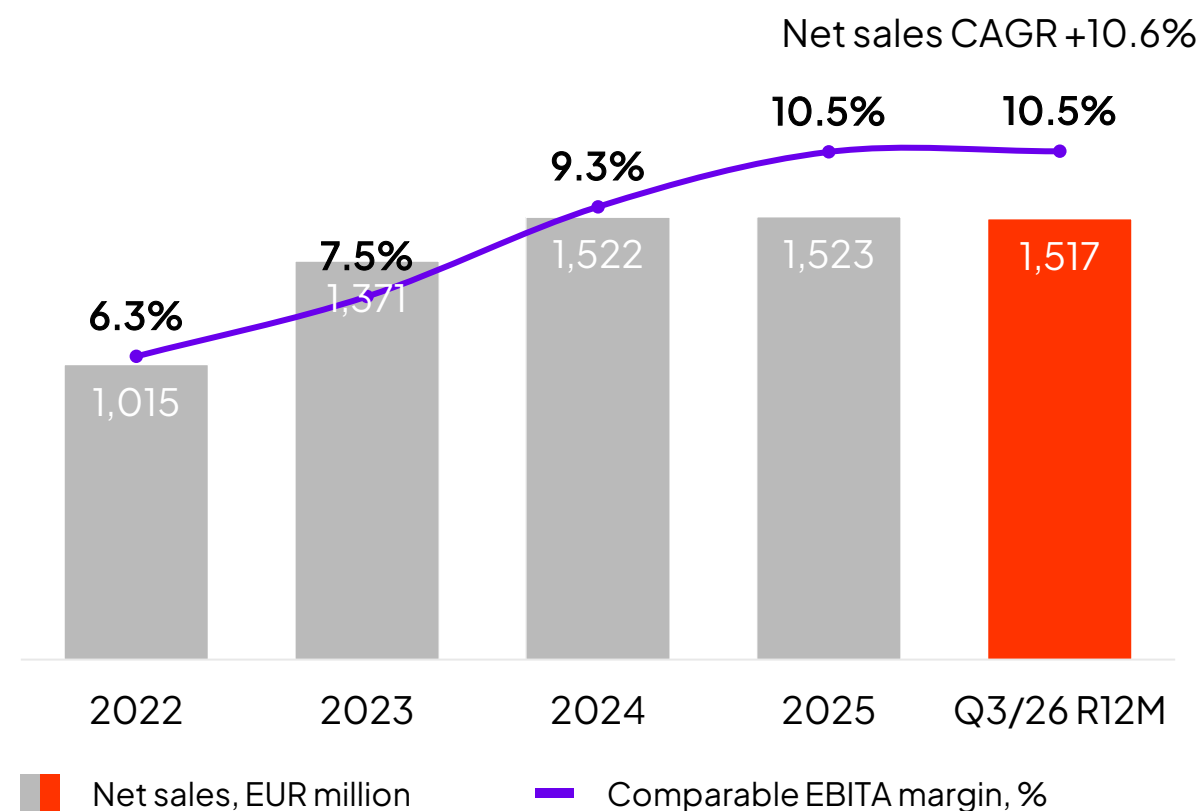


1) Depending on the product

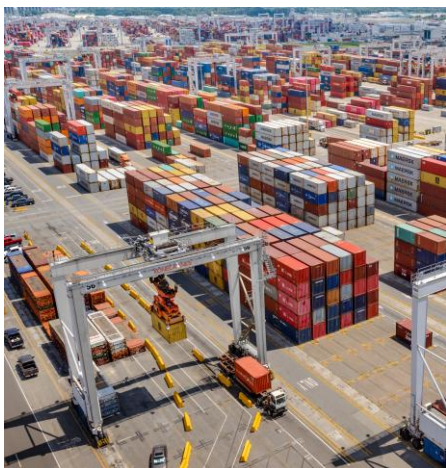
2) Market size includes addressable and non-addressable market, includes equipment and services

Net sales growth clearly faster than the market with improved profitability

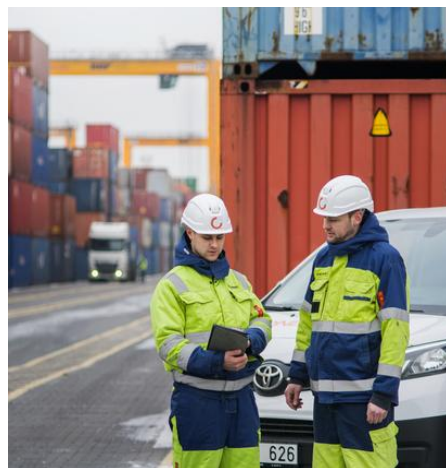
Key financials



Our growth strategy captures opportunities across the market



Strengthen
market share
in core business



Boost service
business



Geographic and
segment expansion



Strengthen
market position
in large cranes



Enhance mobile
equipment and product
portfolio

The upgraded financial targets reflect our ambitions

Net sales growth of

7%

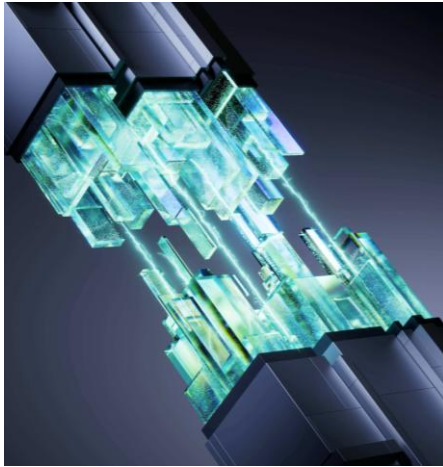
(CAGR)

Comparable EBITA margin of

9-12%

to be reached latest for the year 2030

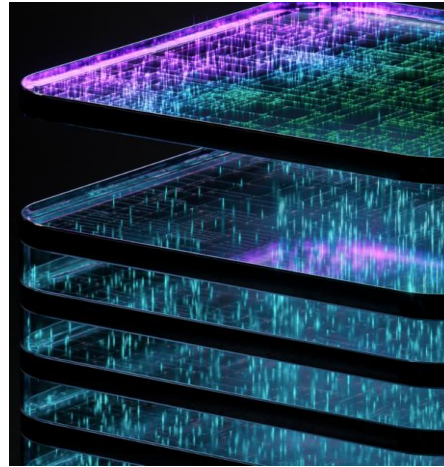
Drive technology leadership through safer, smarter and more productive cargo handling



Power technologies
and electrification



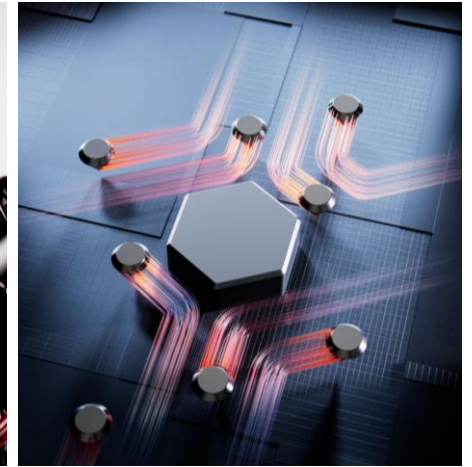
Automation



AI, IoT and
Cybersecurity



Core of Lifting



Product compliance

Grow performance-driven lifecycle value for our customers



Strengthen lifecycle value creation



Commitment to perform and build long-term customer success



Improve cybersecurity, productivity, safety and sustainability

Deepen customer reach through strong presence and broader market access

Deepening strategic relationship with customers

- ▶ Global delivery capabilities and OEM expertise
- ▶ Widest and deepest portfolio

Geographic footprint expansion with own and partner network

- ▶ Regional growth initiatives
- ▶ Scalable network of partners and distributors

Konecranes locations including Port Solutions partners



Improve responsiveness



Global supply chain that serves regional needs



Efficient and scalable operating model



Productized offering and adaptable modular platforms

Positioned to capture growth

Widest and deepest offering that fits any customer

Continue investments in growth

Resilience in changing geopolitical dynamics

